

INSTITUTO HONDUREÑO DEL CAFÉ



Unidad de Exportación y
Comercialización



**Informe de Cierre,
Cosecha 1999-2000**

PRESENTACION

A través del análisis del comportamiento de la producción y del comercio del café de Honduras que es el principal rubro de la economía, y de acuerdo a los controles internos de lleva el Instituto Hondureño del Café (IHCAFE), A través de La Unidad de Exportación y Comercialización, se expone de manera clara y sencilla, la comercialización del grano en el interior y exterior de nuEstro país.

Se desglosan cuadros estadísticos y gráficos que muestran la producción de café registrada por volumen y por exportador con el valor en Lempiras y precio promedio, del café lavado y café corriente, la idea de precio promedio publicada por el IHCAFE para orientar las tendencias en el mercado nacional; las cotizaciones mayores y menores de la bolsa de café y azúcar de Nueva Cork detalladas por mes expresado en dólares; además las exportaciones por mes, por calidad, por trimestre y por país importador con sus respectivas divisas generadas; comparación del volumen exportado de los países Centroamericanos, México y Perú, detalle de los ingresos captados por el IHCAFE de acuerdo al decreto No. 152/99 que corresponde (US\$5.00) distribuidos de la siguiente manera: (US\$1.00) IHCAFE, (US\$1.75) Fondo Cafetero Nacional, (US\$2.25) Fondo Apoyo Económico al Productor.

Por otra parte se presenta información sobre la producción y comercialización del café en el ultimo quinquenio 95/96 – 99/2000, resaltando esta ultima cosecha como la mas significativa en cuanto a lo estimado, sin contabilizar el café que sale fuera de nuestras fronteras exento de controles por las autoridades competentes.

JUAN JOSE OSORTO
GERENTE GENERAL



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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INTRODUCCION

EL IHCAFE en sus 30 años de existencia como regulador de la política cafetalera, ha logrado con éxito en esta cosecha 1999/2000 manejar un record de producción registrada de 3,805,126 quintales y a través del sector exportador se logro participar en el mercado externo con 3,726,387 quintales de los que corresponde el 65% a países importadores miembros de la Organización Internacional del café (O.I.C.) y el 35% a países importadores no miembros.

Estados Unidos de Norteamérica país sede de la Bolsa de Café y Azúcar de New York se perfilo como el principal país importador del Café Hondureño con 27% del total exportado y Alemania, país Europeo que se distingue por contar con estrictas normas de control de calidad participo con 21%.

El 83% de nuestras exportaciones, de acuerdo a dictámenes de catación se encuentra entre café de altura y estricta altura (arriba de 900 y 1,250 m.s.n.m.).* Aunque la sobre oferta (149.5 min. de quintales), a nivel mundial de café verde y que le precio indicativo compuesto O.I.C. cayo US\$71.57 en el mes de agosto, Honduras logro un precio promedio de US\$92.64 que contribuyo al sostenimiento de la economía del país captar divisas, por el orden de US\$345,196,390.

Se espera que los sectores involucrados en la actividad cafetera le presten atención a este rubro y se continúe trabajando en promocionar y mejorar la calidad del café para incrementar los niveles hasta ahora alcanzados.

*m.s.n.m.= metros sobre el nivel del mar



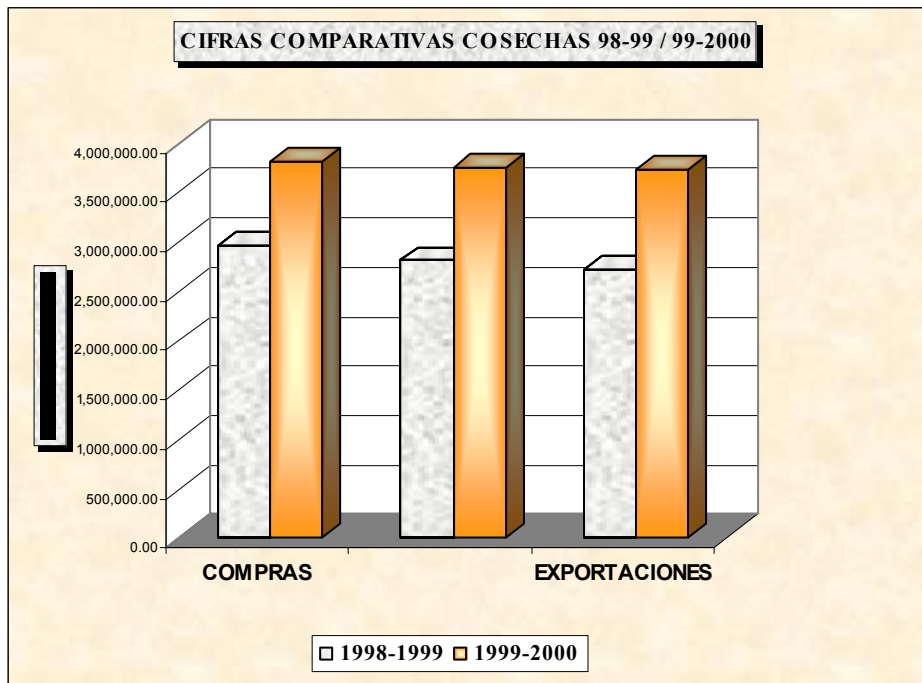
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INFORME GLOBAL DE MERCADOS

CONCEPTO		CIFRAS COMPARATIVAS		DIFERENCIA
		ANOS CAFETEROS		
		1998-1999	1999-2000	
COMPRAS REGISTRADAS	(S)	2,956,929.54	3,805,125.89	848,196.35
VENTAS REGISTRADAS	(S)	2,810,042.80	3,756,224.74	946,181.94
EXPORTACIONES	(S)	2,720,246.80	3,726,386.74	1,006,139.94
VALOR SOBRE VENTAS	(L)	3,859,262,841.65	5,081,271,063.22	1,222,008,221.57
VALOR SOBRE EXPORT.	(L)	3,780,489,975.10	5,074,336,939.52	1,293,846,964.42
PRECIO PROM. DE VENTAS	(L)	1,373.38	1352.75	-20.63

CONCEPTO		ESTIMADO	EJECUTADO	%
REGISTRO DE COMPRAS	(S)	3,500,000.00	3,805,125.89	109%





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COMPRAS VENTAS Y EXPORTACIONES POR EXPORTADOR

EXPORTADOR	COMPRAS	% PARTIC.	VENTAS	EXPORTACIONES
BECAMO	781,374.58	21%	758,520.00	758,520.00
EXPOCAFE	329,085.76	9%	306,105.00	305,242.50
COEX DE HONDURAS	286,385.00	8%	287,920.56	287,920.56
MOLINOS DE HONDURAS	269,696.90	7%	266,085.00	266,085.00
SOGIMEX S.A.	248,801.07	7%	245,746.50	244,221.00
INAGINSA	223,109.30	6%	219,487.50	217,537.50
INCARGIL	172,764.06	5%	172,689.00	172,689.00
OROCAFE	147,873.50	4%	146,823.50	146,748.50
COHMASA	134,775.00	4%	137,137.50	134,512.50
COHONDUCAFE	124,665.76	3%	130,987.50	122,962.50
EXCOSA	114,339.26	3%	109,155.00	109,155.00
AHPROCAFE	111,225.00	3%	111,412.50	111,225.00
HAWIT	103,000.00	3%	101,077.50	99,127.50
CADEXSA	93,863.19	2%	93,598.50	93,598.50
CCCH	86,652.00	2%	87,214.50	86,652.00
EXPOZEL	86,287.50	2%	86,287.50	86,287.50
BEMEX	71,469.82	2%	74,722.50	68,610.00
EXCAFE	51,980.00	1%	51,780.00	51,480.00
EXPROCCI	46,344.15	1%	45,585.00	45,585.00
LUIS KAFIE	42,607.27	1%	41,027.18	41,027.18
CACTRIL	41,550.00	1%	41,550.00	41,550.00
FINHSA	36,487.50	1%	40,612.50	38,362.50
COPROCAFE	34,209.36	1%	35,524.50	33,312.00
AGRONORTE	32,366.89	1%	32,280.00	32,205.00
CAFECON	27,937.50	1%	27,937.50	27,937.50
BEMORO	21,375.00	1%	21,375.00	21,000.00
EXCAMAR	19,128.11	1%	18,975.00	18,975.00
ANDARA FLORES	16,563.30	0%	17,250.00	16,500.00
BERMEJO	16,079.25	0%	15,027.00	15,027.00
EXPORMEN	8,925.00	0%	8,925.00	8,925.00
ECASSA	6,704.81	0%	6,000.00	6,000.00
COMARCA	6,637.50	0%	6,637.50	6,637.50
CECSA	4,500.00	0%	4,500.00	4,500.00
EXPOCASA	3,856.05	0%	3,825.00	3,825.00
SAN ANTONIO	813.00	0%	750.00	750.00
CARMEN HAM	531.00	0%	531.00	531.00
MAX QUEZADA	412.50	0%	412.50	412.50
PRUNSA	375.00	0%	375.00	375.00
SAN JOSE	375.00	0%	375.00	375.00
TOTAL	3,805,125.89	100%	3,756,224.74	3,726,386.74



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REGISTROS DE COMPRA POR EXPORTADOR

EXPORTADOR	CAFÉ LAVADO		CAFÉ CORRIENTE		TOTAL VOLUMEN	TOTAL VALOR	PRECIO PROM.
	VOLUMEN	VALOR	VOLUMEN	VALOR			
BECAMO	781,374.58	788,233,010.28			781,374.58	788,233,010.28	1,008.78
EXPOCAFE	329,085.76	314,356,727.56			329,085.76	314,356,727.56	955.24
COEX DE HONDURAS	284,000.00	259,344,325.00	2,385.00	636,375.00	286,385.00	259,980,700.00	907.80
MOLINOS DE HONDURAS	269,696.90	256,384,106.80			269,696.90	256,384,106.80	950.64
SOGIMEX S.A.	248,801.07	257,004,101.55			248,801.07	257,004,101.55	1,032.97
INAGINSA	216,732.48	228,505,045.75	6,376.82	2,983,602.55	223,109.30	231,488,648.30	1,037.56
INCARGIL	172,764.06	144,018,300.00			172,764.06	144,018,300.00	833.61
OROCAFE	145,511.00	134,060,052.76	2,362.50	1,087,209.10	147,873.50	135,147,261.86	913.94
COHMASA	114,187.50	111,496,500.00	20,587.50	6,539,250.00	134,775.00	118,035,750.00	875.80
COHONDUCAFE	123,165.75	108,139,834.35	1,500.00	384,375.00	124,665.75	108,524,209.35	870.52
EXCOSA	114,339.26	115,068,813.31			114,339.26	115,068,813.31	1,006.38
AHPROCAFE	110,400.00	88,320,240.00	825.00	660,000.00	111,225.00	88,980,240.00	800.00
HAWIT	103,000.00	98,404,180.66			103,000.00	98,404,180.66	955.38
CADEXSA	88,032.49	81,939,521.25	5,830.70	1,603,442.50	93,863.19	83,542,963.75	890.05
CCCH	86,652.00	68,691,603.74			86,652.00	68,691,603.74	792.73
EXPOZEL	86,287.50	94,329,146.23			86,287.50	94,329,146.23	1,093.20
BEMEX	69,184.82	56,827,225.75	2,285.00	685,500.00	71,469.82	57,512,725.75	804.71
EXCAFE	51,980.00	46,354,953.13			51,980.00	46,354,953.13	891.78
EXPROCCI	46,344.15	46,436,230.98			46,344.15	46,436,230.98	1,001.99
LUIS KAFIE	42,607.27	43,403,314.53			42,607.27	43,403,314.53	1,018.68
CACTRIL	41,550.00	28,161,551.00			41,550.00	28,161,551.00	677.77
FINHSA	36,487.50	34,088,125.00			36,487.50	34,088,125.00	934.24
COPROCAFE	23,682.29	19,964,467.50	10,527.07	4,352,101.50	34,209.36	24,316,569.00	710.82
AGRONORTE	32,366.89	35,317,318.28			32,366.89	35,317,318.28	1,091.16
CAFECON	27,937.50	27,203,285.56			27,937.50	27,203,285.56	973.72
BEMORO	20,250.00	16,220,000.00	1,125.00	900,000.00	21,375.00	17,120,000.00	800.94
EXCAMAR	17,858.59	18,179,796.73	1,269.52	444,332.00	19,128.11	18,624,128.73	973.65
ANDARA FLORES	16,563.30	16,740,114.04			16,563.30	16,740,114.04	1,010.68
BERMEJO	16,079.25	14,809,058.40			16,079.25	14,809,058.40	921.00
EXPORMEN	8,925.00	9,606,712.61			8,925.00	9,606,712.61	1,076.38
ECASSA	6,000.00	4,481,250.00	704.81	211,443.00	6,704.81	4,692,693.00	699.90
COMARCA	6,262.50	4,402,500.00	375.00	187,500.00	6,637.50	4,590,000.00	691.53
CECSA	4,500.00	3,600,000.00			4,500.00	3,600,000.00	800.00
EXPOCASA	3,856.05	3,988,126.88			3,856.05	3,988,126.88	1,034.25
SAN ANTONIO			813.00	289,025.00	813.00	289,025.00	355.50
CARMEN HAM	531.00	521,100.00			531.00	521,100.00	981.36
MAX QUEZADA	412.50	391,875.00			412.50	391,875.00	950.00
PRUNSA	375.00	112,500.00			375.00	112,500.00	300.00
SAN JOSE	375.00	300,000.00			375.00	300,000.00	800.00
TOTAL	3,748,158.97	3,579,405,014.63	56,966.92	20,964,155.65	3,805,125.89	3,600,369,170.28	946.19

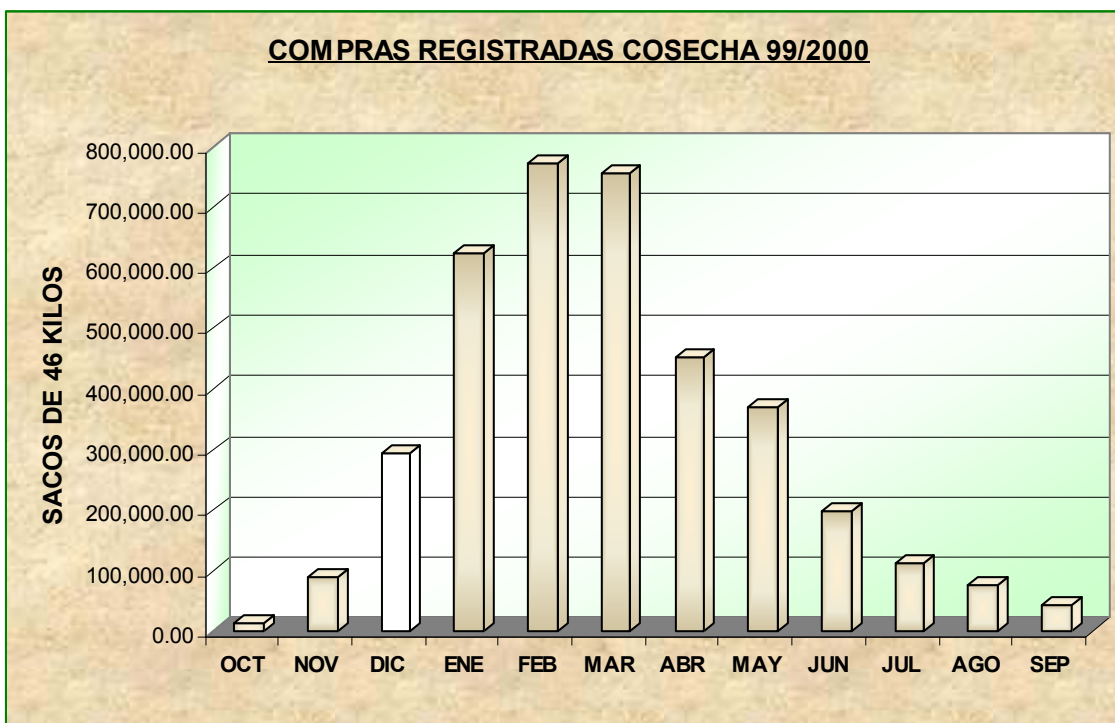


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COMPRAS MENSUALES

MES	ZONA CENTRO-ORIENTAL		ZONA NOROCCIDENTAL		TOTAL	
	SACOS DE 46K	VALOR LPS.	SACOS DE 46K	VALOR LPS.	SACOS DE 46K	VALOR LPS.
OCT.	1,226.00	521,050.00	11,402.19	7,365,318.33	12,628.19	7,886,368.33
NOV	2,695.52	2,523,814.90	87,054.74	77,440,615.96	89,750.26	79,964,430.86
DIC	57,126.95	65,722,623.99	236,884.03	246,919,359.57	294,010.98	312,641,983.56
ENE	102,355.77	113,059,507.51	522,088.68	542,934,379.72	624,444.45	655,993,887.23
FEB	177,956.95	181,035,308.40	594,652.48	602,931,610.44	772,609.43	783,966,918.84
MAR	169,196.67	164,188,254.17	588,785.82	555,362,996.07	757,982.49	719,551,250.24
ABR	86,012.39	76,116,664.65	366,851.82	340,917,319.63	452,864.21	417,033,984.28
MAY	61,822.48	55,732,961.41	308,084.14	244,847,182.83	369,906.62	300,580,144.24
JUN	71,477.01	57,038,261.60	126,611.51	97,587,822.80	198,088.52	154,626,084.40
JUL	14,393.75	12,952,183.36	98,341.05	68,209,458.89	112,734.80	81,161,642.25
AGO	1,932.96	1,829,788.55	74,715.33	54,780,519.94	76,648.29	56,610,308.49
SEP	12,341.59	7,231,796.60	31,116.06	23,120,370.96	43,457.65	30,352,167.56
TOTAL	758,538.04	737,952,215.14	3,046,587.85	2,862,416,955.14	3,805,125.89	3,600,369,170.28





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IDEA DE PRECIO Y PRECIO PROMEDIO PAGADO AL PRODUCTOR

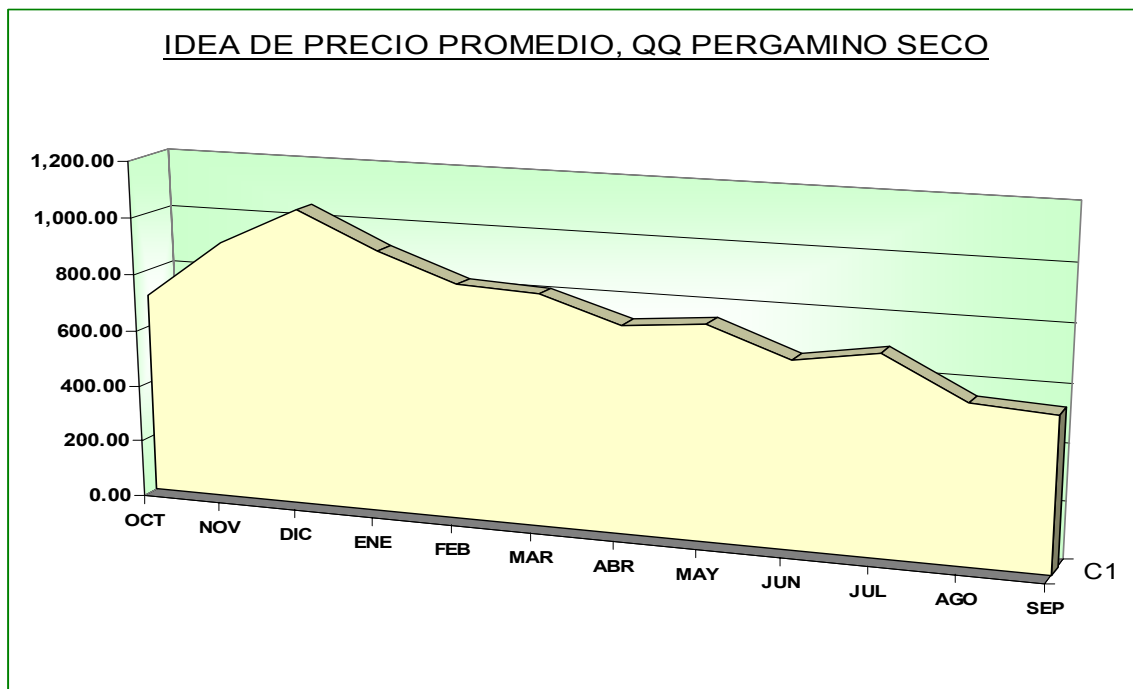
MES	IDEA DE PRECIO PROMEDIO		PRECIO PROMEDIO PAGADO AL PRODUCTOR		DIFERENCIA	
					IDEA DE PRECIO Y PRECIO PROM.	
	QQ. ORO	QQ. PERG. SECO	QQ. ORO	QQ. PERG. SECO	QQ. ORO	QQ. PERG. SECO
OCTUBRE	891.43	713.29	624.51	499.61	266.92	213.68
NOVIEMBRE	1,145.60	916.45	903.20	722.56	242.40	193.89
DICIEMBRE	1,314.43	1,051.33	1,064.09	851.27	250.34	200.06
ENERO	1,156.70	925.45	1,050.52	840.42	106.18	85.03
FEBRERO	1,033.43	826.76	1,014.84	811.87	18.59	14.89
MARZO	1,016.83	813.52	949.49	759.59	67.34	53.93
ABRIL	908.00	726.32	920.88	736.70	-12.88	-10.38
MAYO	939.64	751.77	820.51	656.41	119.13	95.36
JUNIO	816.77	653.45	785.55	628.44	31.22	25.01
JULIO	871.32	697.05	800.68	640.54	70.64	56.51
AGOSTO	692.61	554.13	872.89	698.31	-180.28	-144.18
SEPTIEMBRE	676.20	541.00	730.09	584.07	-53.89	-43.07
PROM. ANUAL	955.25	764.21	878.10	702.48	77.14	61.73



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GRAFICAS





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PRECIO PROM PAGADO AL PRODUCTOR MENSUAL

MES	CAFÉ ORO LAVADO						PROM. LPS
	ZONA CENTRO-ORIENTAL		ZONA NOROCCIDENTAL		TOTAL		
	SACOS 46K	VALOR LPS.	SACOS 46K	VALOR LPS.	SACOS 46K	VALOR LPS.	
OCT	1,226.00	521,050.00	11,402.19	7,365,318.33	12,628.19	7,886,368.33	624.51
NOV	2,695.52	2,523,814.90	84,631.87	76,350,324.46	87,327.39	78,874,139.36	903.20
DIC	56,751.95	65,535,123.99	236,884.03	246,919,359.57	293,635.98	312,454,483.56	1,064.09
ENE	102,355.77	113,059,507.51	522,088.68	542,934,379.72	624,444.45	655,993,887.23	1,050.52
FEB	177,956.95	181,035,308.40	594,249.25	602,629,188.44	772,206.20	783,664,496.84	1,014.84
MAR	168,797.48	163,952,502.17	588,785.82	555,362,996.07	757,583.30	719,315,498.24	949.49
ABR	86,012.39	76,116,664.65	366,851.82	340,917,319.63	452,864.21	417,033,984.28	920.88
MAY	61,021.67	55,404,629.31	303,084.14	243,347,182.83	364,105.81	298,751,812.14	820.51
JUN	70,314.51	56,515,136.60	125,486.51	97,297,197.80	195,801.02	153,812,334.40	785.55
JUL	14,393.75	12,952,183.36	78,400.67	61,346,149.52	92,794.42	74,298,332.88	800.68
AGO	1,119.96	1,540,763.55	55,813.86	48,156,408.26	56,933.82	49,697,171.81	872.89
SEP	12,341.59	7,231,796.60	25,492.59	20,390,708.96	37,834.18	27,622,505.56	730.09
TOTAL	754,987.54	736,388,481.04	2,993,171.43	2,843,016,533.59	3,748,158.97	3,579,405,014.63	954.98

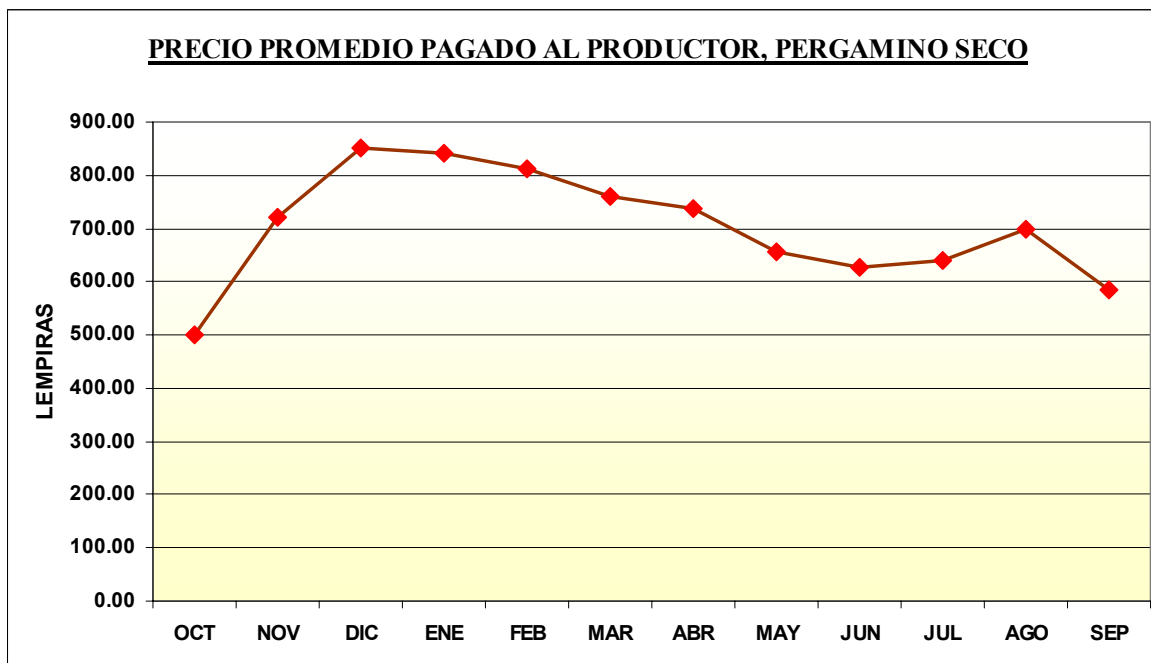
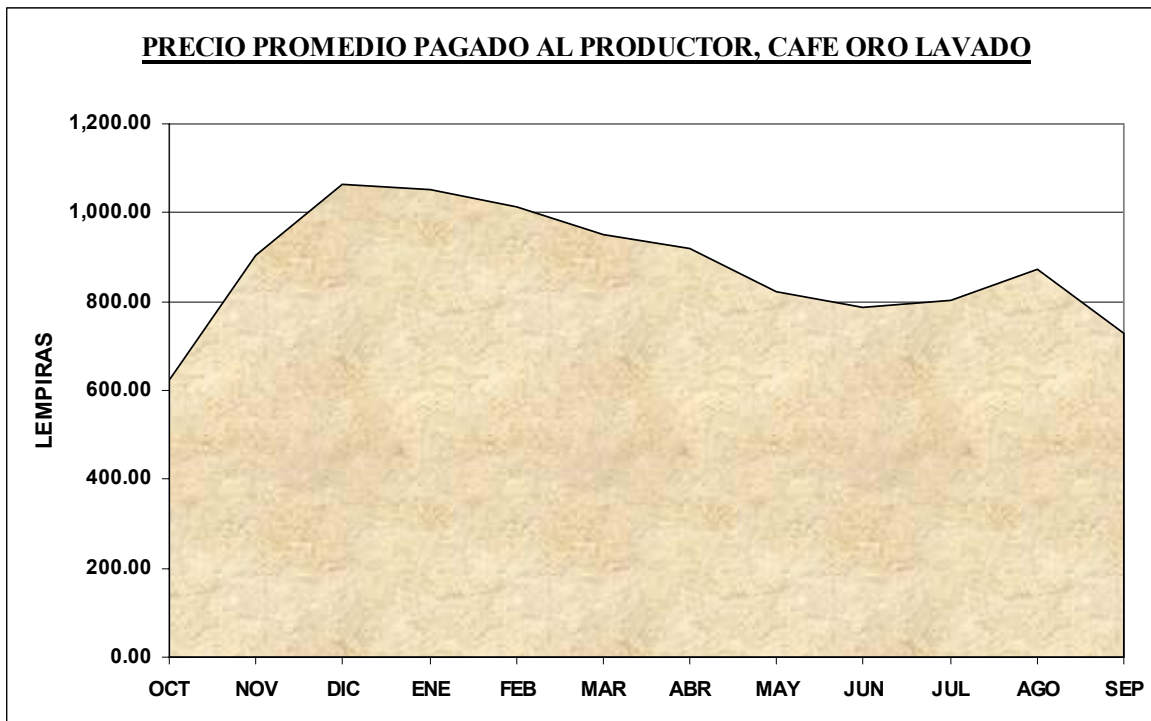
MES	CAFÉ ORO CORRIENTE						PROM. LPS
	ZONA CENTRO-ORIENTAL		ZONA NOROCCIDENTAL		TOTAL		
	SACOS 46K	VALOR LPS.	SACOS 46K	VALOR LPS.	SACOS 46K	VALOR LPS.	
OCT							
NOV			2,422.87	1,090,291.50	2,422.87	1,090,291.50	450.00
DIC	375.00	187,500.00			375.00	187,500.00	500.00
ENE							
FEB			403.23	302,422.00	403.23	302,422.00	750.00
MAR	399.19	235,752.00			399.19	235,752.00	590.58
ABR							
MAY	800.81	328,332.10	5,000.00	1,500,000.00	5,800.81	1,828,332.10	315.19
JUN	1,162.50	523,125.00	1,125.00	290,625.00	2,287.50	813,750.00	355.74
JUL			19,940.38	6,863,309.37	19,940.38	6,863,309.37	344.19
AGO	813.00	289,025.00	18,901.47	6,624,111.68	19,714.47	6,913,136.68	350.66
SEP			5,623.47	2,729,662.00	5,623.47	2,729,662.00	485.41
TOTAL	3,550.50	1,563,734.10	53,416.42	19,400,421.55	56,966.92	20,964,155.65	368.01



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

GRAFICOS DE PRECIO PROMEDIO PAGADO





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

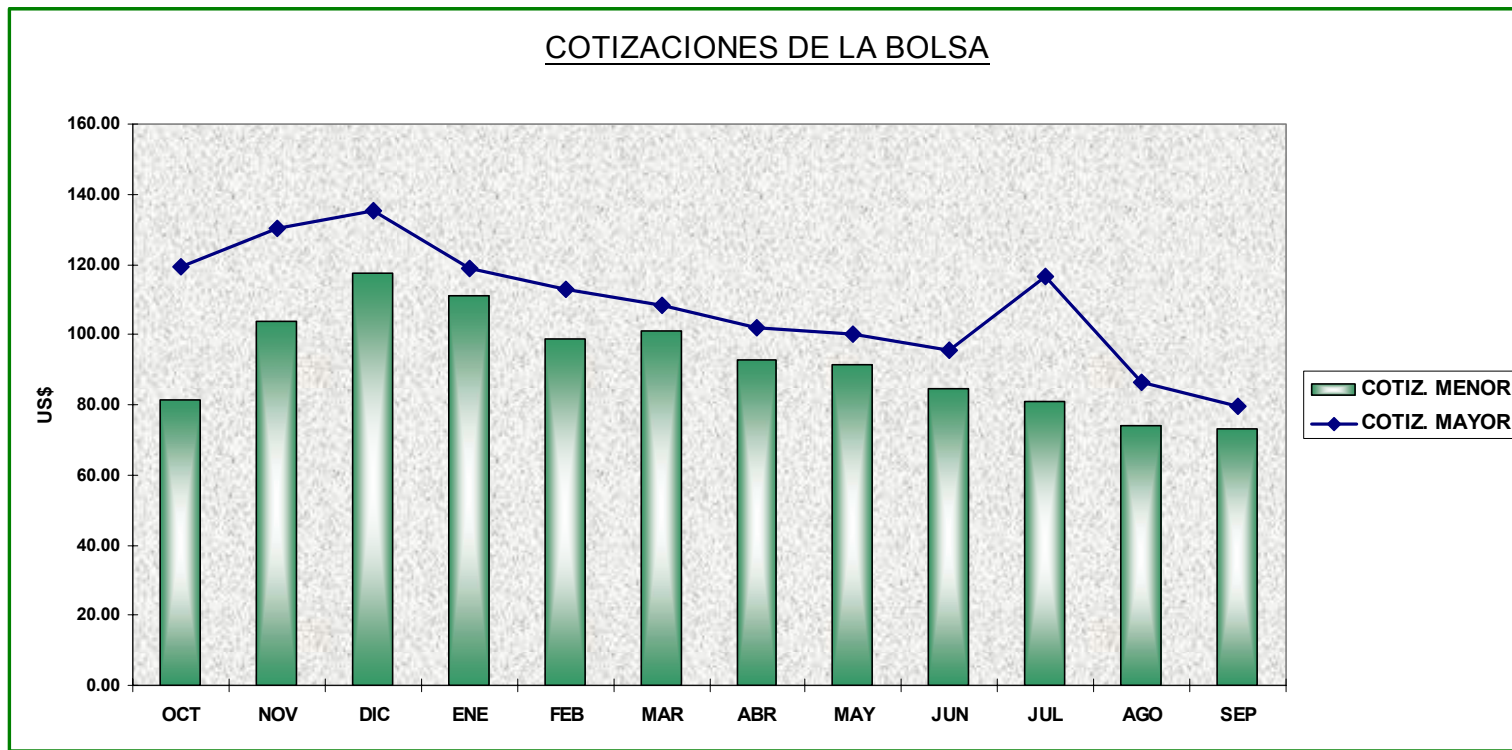
COTIZACION DE LA BOLSA DE CAFÉ Y AZUCAR DE NY

MES	DIA	POSICIONES										
		DIC	MAR	MAY	JUL	SEP	DIC	MAR	MAY	JUL	SEP	DIC
OCTUBRE	01	81.35	84.10	86.00	87.85	89.65	92.00	94.50				
OCTUBRE	13	119.35	121.35	122.00	123.00	124.00	126.00	128.00				
NOVIEMBRE	02	103.85	106.85	108.45	110.10	111.70	113.65	115.65				
NOVIEMBRE	30	130.35	134.60	36.75	138.75	140.50	142.30	144.30				
DICIEMBRE	22	-	117.65	120.60	122.90	124.90	126.70	128.50				
DICIEMBRE	20	-	135.30	138.05	140.50	142.55	144.30	145.80				
ENERO	31	-	111.10	113.90	116.40	118.25	119.50	120.50	121.15			
ENERO	12	-	118.95	121.70	124.00	125.90	127.15	128.15	129.75			
FEBRERO	25	-	98.80	99.35	101.70	104.25	106.90	109.35	110.85			
FEBRERO	03	-	112.95	115.60	118.15	120.05	121.40	122.40	123.15			
MARZO	01	-	101.15	101.90	104.30	107.00	109.85	112.60	114.30			
MARZO	07	-	108.40	108.75	111.25	114.05	117.15	120.15	121.90			
ABRIL	14	-	-	92.65	95.95	98.95	102.80	106.60	108.75	110.90		
ABRIL	03	-	-	102.10	104.75	107.35	110.50	113.70	115.50	117.30		
MAYO	15	-	-	91.25	93.75	96.85	100.45	104.10	106.20	108.30		
MAYO	01	-	-	100.30	103.55	106.55	110.25	113.90	115.80	117.70		
JUNIO	21	-	-	-	84.45	88.05	92.65	97.25	99.75	102.25	104.75	
JUNIO	02	-	-	-	95.55	98.75	102.55	106.50	108.50	110.50	112.50	
JULIO	07	-	-	-	80.80	83.40	87.80	92.20	94.80	97.40	100.00	
JULIO	18	-	-	-	116.50	119.05	122.05	124.75	125.75	126.75	127.75	
AGOSTO	30	-	-	-	-	73.90	79.55	84.30	87.05	89.65	92.55	96.25
AGOSTO	02	-	-	-	-	86.45	90.90	95.20	97.70	100.75	103.90	107.00
SEPTIEMBRE	05	-	-	-	-	73.10	78.50	83.30	86.20	89.10	92.00	94.75
SEPTIEMBRE	13	-	-	-	-	79.55	84.75	89.50	92.15	94.90	97.70	101.20



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GRAFICO COTIZACION DE BOLSA DE CAFÉ DE NEW YORK





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

VENTAS REGISTRADAS POR TRIMESTRE

EXPORTADOR	TRIMESTRE				TOTAL VENTAS	VALOR TOTAL US\$
	OCT/DIC	ENE/MAR	ABRIL/JUN	JUL/SEP		
BECAMO	43,800.00	280,882.50	305,137.50	128,700.00	758,520.00	69,152,183.18
EXPOCAFE	8,400.00	96,082.50	106,822.50	94,800.00	306,105.00	28,074,729.42
COEX DE HONDURAS	39,367.50	101,197.17	108,456.00	38,899.89	287,920.56	27,955,983.00
MOLINOS DE HONDURAS	8,512.50	142,777.50	98,520.00	16,275.00	266,085.00	25,631,844.41
SOGIMEX	14,925.00	73,341.00	113,010.00	44,470.50	245,746.50	23,163,512.44
INAGINSA	30,262.50	78,540.00	87,555.00	23,130.00	219,487.50	20,736,560.63
INCARGIL	17,524.50	61,042.50	68,410.50	25,711.50	172,689.00	16,681,645.28
OROCAFE	4,038.50	64,597.50	64,312.50	13,875.00	146,823.50	13,394,278.36
COHMASA	11,175.00	46,050.00	34,987.50	44,925.00	137,137.50	11,227,972.51
COHONDUCAFE	0.00	49,387.50	57,900.00	23,700.00	130,987.50	11,482,393.54
EXCOSA	4,237.50	45,105.00	52,882.50	6,930.00	109,155.00	10,327,162.53
AHPROCAFE	3,225.00	34,425.00	43,725.00	30,037.50	111,412.50	10,220,857.55
HAWIT Y CIA	8,527.50	45,150.00	42,000.00	5,400.00	101,077.50	9,203,019.02
CADEXSA	2,611.50	39,621.00	40,624.50	10,741.50	93,598.50	8,613,084.16
CCCH	1,500.00	24,150.00	40,462.50	21,102.00	87,214.50	8,098,247.22
EXPOZEL	0.00	31,200.00	36,900.00	18,187.50	86,287.50	8,413,241.25
BEMEX	9,525.00	28,560.00	24,825.00	11,812.50	74,722.50	6,783,582.76
EXCAFE	1,650.00	23,092.50	26,737.50	300.00	51,780.00	4,826,624.25
EXPROCCI	4,110.00	24,600.00	16,050.00	825.00	45,585.00	4,505,066.25
LUIS KAFIE	2,054.33	20,141.27	10,570.63	8,260.95	41,027.18	3,995,902.84
CACTRIL	1,575.00	12,075.00	17,062.50	10,837.50	41,550.00	3,757,593.75
FINHSA	17,100.00	15,150.00	3,562.50	4,800.00	40,612.50	3,560,175.00
COPROCAFE	4,324.50	13,162.50	3,300.00	14,737.50	35,524.50	2,498,329.96
AGRONORTE	750.00	22,005.00	9,450.00	75.00	32,280.00	3,254,381.26
CAFECON	0.00	13,162.50	11,925.00	2,850.00	27,937.50	2,517,591.00
BEMORO	0.00	7,125.00	10,125.00	4,125.00	21,375.00	1,852,833.75
EXCAMAR	0.00	2,887.50	11,475.00	4,612.50	18,975.00	1,580,122.52
ANDARA FLORES	375.00	7,312.50	8,812.50	750.00	17,250.00	1,592,733.78
BERMEJO	1,162.50	5,775.00	5,239.50	2,850.00	15,027.00	1,400,737.28
EXPORMEN	0.00	4,500.00	4,050.00	375.00	8,925.00	874,098.75
ECASSA	0.00	1,125.00	2,625.00	2,250.00	6,000.00	503,111.25
COMARCA	375.00	3,487.50	2,775.00	0.00	6,637.50	663,228.75
CECSA	0.00	0.00	4,500.00	0.00	4,500.00	358,425.00
EXPOCASA	412.50	2,250.00	1,162.50	0.00	3,825.00	375,819.38
SAN ANTONIO	0.00	0.00	0.00	750.00	750.00	38,212.50
CARMEN HAM	0.00	0.00	375.00	156.00	531.00	44,446.05
MAX QUESADA	0.00	0.00	412.50	0.00	412.50	34,959.38
PRUNSA	0.00	0.00	0.00	375.00	375.00	14,681.25
SAN JOSE	0.00	0.00	375.00	0.00	375.00	36,093.75
TOTAL	241,520.83	1,419,960.44	1,477,116.13	617,627.34	3,756,224.74	347,445,464.96

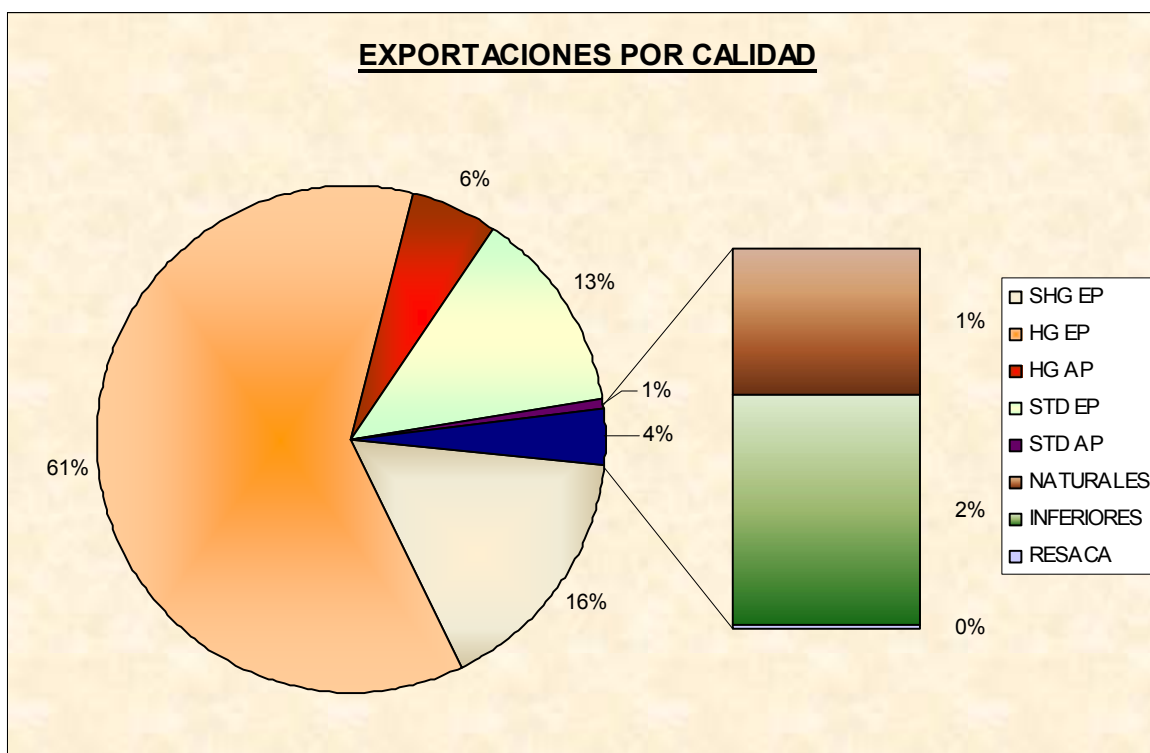


INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXPORTACIONES POR CALIDAD

CALIDAD	VOLUMEN	% PARTICIPACION
SHG EP	602992.5	16.18%
HG EP	2273687.57	61.02%
HG AP	205659.39	5.52%
STD EP	486613.88	13.06%
STD AP	23700	0.64%
NATURALES	52188	1.40%
INFERIORES	79944.4	2.15%
RESACA	1601	0.04%
TOTALES	3726386.74	100.00%





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXPORTACIONES POR MES DE EMBARQUE

MES		VOLUMEN	MES		VOLUMEN
OCTUBRE	1%	20,467.50	ENERO	11%	426,954.40
NOVIEMBRE	1%	55,524.50	FEBRERO	13%	489,438.36
DICIEMBRE	4%	165,528.83	MARZO	14%	503,567.68
SUB TOTAL	6%	241,520.83	SUB TOTAL	38%	1,419,960.44
ABRIL	13%	468,422.98	JULIO	10%	356,001.97
MAYO	13%	478,261.25	AGOSTO	4%	161,440.03
JUNIO	14%	530,431.92	SEPTIEMBRE	2%	70,347.32
SUB TOTAL	40%	1,477,116.15		16%	587,789.32
TOTAL					3,726,386.74





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXPORTACIONES POR EXPORTADOR

EXPORTADOR	VOLUMEN	VALOR US\$	PRECIO PROM.	% PARTIC.
BECAMO	758,520.00	69,114,237.03	91.12	20.36%
EXPOCAFE	305,242.50	28,043,540.81	91.87	8.19%
COEX DE HOND.	287,920.56	28,045,125.29	97.41	7.73%
MOLINOS DE HOND.	266,085.00	25,653,316.93	96.41	7.14%
SOGIMEX	244,221.00	23,033,497.26	94.31	6.55%
INAGINSA	217,537.50	20,641,273.13	94.89	5.84%
INCARGIL	172,689.00	17,111,447.79	99.09	4.63%
OROCAFE	146,748.50	13,394,413.38	91.27	3.94%
COHMASA	134,512.50	11,140,050.01	82.82	3.61%
COHONDUCAFE	122,962.50	10,798,423.96	87.82	3.30%
EXCOSA	109,155.00	10,327,162.54	94.61	2.93%
AHPROCAFE	111,225.00	10,212,684.45	91.82	2.98%
HAWIT	99,127.50	9,017,000.28	90.96	2.66%
CADEXSA	93,598.50	8,614,956.77	92.04	2.51%
CCCH	86,652.00	8,041,958.98	92.81	2.33%
EXPOZEL	86,287.50	8,413,241.27	97.50	2.32%
BEMEX	68,610.00	6,106,839.43	89.01	1.84%
EXCAFE	51,480.00	4,800,449.26	93.25	1.38%
EXPROCCI	45,585.00	4,510,541.25	98.95	1.22%
LUIS KAFIE	41,027.18	4,008,190.26	97.70	1.10%
CACTRIL	41,550.00	3,757,593.75	90.44	1.12%
FINHSA	38,362.50	2,947,297.51	76.83	1.03%
COPROCAFE	33,312.00	2,408,523.26	72.30	0.89%
AGRONORTE	32,205.00	3,251,662.52	100.97	0.86%
CAFECON	27,937.50	2,517,591.02	90.12	0.75%
BEMORO	21,000.00	1,843,365.00	87.78	0.56%
EXCAMAR	18,975.00	1,580,122.52	83.27	0.51%
ANDARA FLORES	16,500.00	1,518,071.28	92.00	0.44%
BERMEJO	15,027.00	1,400,737.28	93.21	0.40%
EXPORMEN	8,925.00	874,098.80	97.94	0.24%
ECASSA	6,000.00	503,111.25	83.85	0.16%
COMARCA	6,637.50	663,228.75	99.92	0.18%
CECSA	4,500.00	358,425.01	79.65	0.12%
EXPOCASA	3,825.00	375,819.38	98.25	0.10%
SAN ANTONIO	750.00	38,212.50	50.95	0.02%
CARMEN HAM	531.00	44,446.05	83.70	0.01%
MAX QUESADA	412.50	34,959.38	84.75	0.01%
PRUNSA	375.00	14,681.25	39.15	0.01%
SAN JOSE	375.00	36,093.75	96.25	0.01%
TOTAL	3,726,386.74	345,196,390.34	92.64	100.00%



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXISTENCIAS Y DISPONIBILIDAD EXPORTABLE

No EXP.	EXPORTADOR	ARRASTRE 98/99	DISPON. EXPORT.	TOTAL DISPON.	VENTAS	EXPORT.	DISPONIBILIDAD	
							X VENDER	X EXPORT.
55	BECAMO	4,750.51	781,374.58	786,125.09	758,520.00	758,520.00	27,605.09	27,605.09
68	EXPOCAFE	13,184.22	329,085.76	342,269.98	306,105.00	305,242.50	36,164.98	37,027.48
45	COEX DE HOND.	8,488.69	286,385.00	294,873.69	287,920.56	287,920.56	6,953.13	6,953.13
11	MOLINOS DE HOND.	462.00	269,696.90	270,158.90	266,085.00	266,085.00	4,073.90	4,073.90
48	SOGIMEX	750.00	248,801.07	249,551.07	245,746.50	244,221.00	3,804.57	5,330.07
71	INAGINSA	4,662.93	223,109.30	227,772.23	219,487.50	217,537.50	8,284.73	10,234.73
101	INCARGIL	658.00	172,764.06	173,422.06	172,689.00	172,689.00	733.06	733.06
102	OROCAFE	0.00	147,873.50	147,873.50	146,823.50	146,748.50	1,050.00	1,125.00
97	COHMASA	1,144.62	134,775.00	135,919.62	137,137.50	134,512.50	-1,217.88	1,407.12
108	COHONDUCAFE	0.00	124,665.76	124,665.76	130,987.50	122,962.50	-6,321.74	1,703.26
74	EXCOSA	0.00	114,339.26	114,339.26	109,155.00	109,155.00	5,184.26	5,184.26
67	AHPROCAFE	0.00	111,225.00	111,225.00	111,412.50	111,225.00	-187.50	0.00
24	HAWIT Y CIA	6,073.75	103,000.00	109,073.75	101,077.50	99,127.50	7,996.25	9,946.25
63	CADEXSA	0.00	93,863.19	93,863.19	93,598.50	93,598.50	264.69	264.69
105	CCCH	322.36	86,652.00	86,974.36	87,214.50	86,652.00	-240.14	322.36
5	EXPOZEL	0.00	86,287.50	86,287.50	86,287.50	86,287.50	0.00	0.00
72	BEMEX	4,023.24	71,469.82	75,493.06	74,722.50	68,610.00	770.56	6,883.06
62	EXCAFE	2,255.18	51,980.00	54,235.18	51,780.00	51,480.00	2,455.18	2,755.18
104	EXPROCCI	0.00	46,344.15	46,344.15	45,585.00	45,585.00	759.15	759.15
52	LUIS KAFIE	1,500.00	42,607.27	44,107.27	41,027.18	41,027.18	3,080.09	3,080.09
49	CACTRIL	0.00	41,550.00	41,550.00	41,550.00	41,550.00	0.00	0.00
81	FINHSA	4,125.26	36,487.50	40,612.76	40,612.50	38,362.50	0.26	2,250.26
92	COPROCAFE	1,497.33	34,209.36	35,706.69	35,524.50	33,312.00	182.19	2,394.69
27	AGRONORTE	0.00	32,366.89	32,366.89	32,280.00	32,205.00	86.89	161.89
51	CAFECON	900.00	27,937.50	28,837.50	27,937.50	27,937.50	900.00	900.00
100	BEMORO	0.00	21,375.00	21,375.00	21,375.00	21,000.00	0.00	375.00
106	EXCAMAR	0.00	19,128.11	19,128.11	18,975.00	18,975.00	153.11	153.11
26	ANDARA FLORES	0.00	16,563.30	16,563.30	17,250.00	16,500.00	-686.70	63.30
91	BERMEJO	5,273.75	16,079.25	21,353.00	15,027.00	15,027.00	6,326.00	6,326.00
8	EXPORMEN	0.00	8,925.00	8,925.00	8,925.00	8,925.00	0.00	0.00
57	ECASSA	0.00	6,704.81	6,704.81	6,000.00	6,000.00	704.81	704.81
34	COMARCA	0.00	6,637.50	6,637.50	6,637.50	6,637.50	0.00	0.00
22	CECSA	0.00	4,500.00	4,500.00	4,500.00	4,500.00	0.00	0.00
65	EXPOCASA	0.00	3,856.05	3,856.05	3,825.00	3,825.00	31.05	31.05
107	SAN ANTONIO	0.00	813.00	813.00	750.00	750.00	63.00	63.00
96	CARMEN HAM	0.00	531.00	531.00	531.00	531.00	0.00	0.00
46	MAX QUESADA	0.00	412.50	412.50	412.50	412.50	0.00	0.00
88	PRUNSA	0.00	375.00	375.00	375.00	375.00	0.00	0.00
94	SAN JOSE	0.00	375.00	375.00	375.00	375.00	0.00	0.00
	TOTALES	60,071.84	3,805,125.89	3,865,197.73	3,756,224.74	3,726,386.74	108,972.99	138,810.99



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VENTAS INTERNAS REPORTADAS POR LOS EXPORTADORES

EXPORTADOR	CAFÉ EL INDIO	CAFÉ REY	CAFÉ MAYA	CAFÉ BELLA VISTA	BENEFICIO MAYA	VARIOS	TOTAL ENTREGAS
BECAMO	25,995.10						25,995.10
EXPOCAFE	21,475.78						21,475.78
COEX DE HONDURAS	5,507.66					3,000.10	8,507.76
MOLINOS DE HONDURAS*						8,615.32	8,615.32
SOGIMEX			994.58	21.75		11,874.81	12,891.14
INAGINSA				445.00	670.40	100.00	1,215.40
INCARGIL							
OROCAFE							
COHMASA	41,300.00					5,095.00	46,395.00
EXCOSA	4,669.26						4,669.26
AHPROCAFE							
HAWIT Y CIA							
CADEXSA			300.00	80.00		4,394.14	4,774.14
CCCH							
EXPOZEL***	3,949.42					209.40	4,158.82
BEMEX							
EXCAFE							
EXPROCCI							
LUIS KAFIE	3,080.10						3,080.10
CACTRIL**	5,410.64					2,080.00	7,490.64
FINHSA	3,001.53					500.96	3,502.49
COPROCAFE							
AGRONORTE	2,017.94	756.48				2,133.93	4,908.35
CAFECON	2,000.00					587.82	2,587.82
BEMORO							
ANDARA FLORES							
BERMEJO							
EXPORMEN						840.00	840.00
ECASSA		266.17					266.17
CECSA						30,963.67	30,963.67
EXPOCASA							
SAN ANTONIO						63.00	63.00
CARMEN HAM						452.85	452.85
MAX QUESADA							
SAN JOSE							
TOTALES	118,407.43	1,022.65	1,294.58	546.75	670.40	70,911.00	192,852.81

* Reportó ventas de resaca 98/99 por 1,471.37 qq

** Reportó ventas de resaca 98/99 por 1,264.21 qq, 1,325.15 qq de café corriente 98/99 y 2,600 qq P. Seco 99/00 = 2080 qq oro

*** Reportó ventas de café corriente 99/00 por 3,000qq

*** Reportó ventas de café stock lot 99/2000 por 71.27 qq.

NOTA: EL café de la cosecha 1998/1999 no está incluido en el presente informe



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXPORTACIONES DE CAFÉ CORRIENTE SEGÚN DEC.No 87/2000

AHROCAFE

N-C/E	EMISION	EMBARQUE	VOLUMEN
2167	21/09/2000	23/09/2000	825

COEX DE HONDURAS

N-C/E	EMISION	EMBARQUE	VOLUMEN
2422	24/07/2000	29/07/2000	412.50
2423	24/07/2000	29/07/2000	412.50
2083	17/08/2000	20/08/2000	391.29
2148	07/09/2000	08/09/2000	388.71
2156	14/09/2000	14/09/2000	390.00
TOTAL			1,995.00

COPROCAFE

N-C/E	EMISION	EMBARQUE	VOLUMEN
2350	17/07/2000	17/07/2000	1,500.00
2381	19/07/2000	24/07/2000	412.50
2457	26/07/2000	27/07/2000	1,875.00
2008	04/08/2000	05/08/2000	1,875.00
2155	13/09/2000	16/09/2000	750.00
2120	24/08/2000	24/08/2000	1,500.00
2137	30/08/2000	31/08/2000	750.00
2177	28/09/2000	30/09/2000	750.00
TOTAL			9,412.50

COHMASA

N-C/E	EMISION	EMBARQUE	VOLUMEN
**2229	30/06/2000	08/07/2000	1,650.00
**2279	07/07/2000	08/07/2000	2,062.50
**2280	07/07/2000	08/07/2000	825.00
2361	18/07/2000	21/07/2000	1,500.00
2362	18/07/2000	26/07/2000	412.50
2399	21/07/2000	26/07/2000	412.50
2400	21/07/2000	22/07/2000	412.50
2401	21/07/2000	24/07/2000	1,237.50
2402	21/07/2000	26/07/2000	412.50
2029	07/08/2000	09/08/2000	825.00
2044	09/08/2000	12/08/2000	1,237.50
2045	09/08/2000	12/08/2000	412.50
2069	15/08/2000	20/08/2000	825.00
2121	24/08/2000	01/09/2000	4,125.00
2166	20/09/2000	21/09/2000	750.00
TOTAL			17,100.00

EXCAMAR

N-C/E	EMISION	EMBARQUE	VOLUMEN
2151	12/09/2000	14/09/2000	375.00
2129	28/08/2000	31/08/2000	750.00
TOTAL			1,125.00

CADEXSA

N-C/E	EMISION	EMBARQUE	VOLUMEN
2462	26/07/2000	28/07/2000	2,887.50
2037	09/08/2000	10/08/2000	468.00
2081	17/08/2000	20/08/2000	412.50
2107	22/08/2000	01/09/2000	412.50
2118	23/08/2000	01/09/2000	825.00
2119	23/08/2000	01/09/2000	825.00
TOTAL			5,830.50

COHONDUCAFE

N-C/E	EMISION	EMBARQUE	VOLUMEN
2389	20/07/2000	27/07/2000	375.00
2390	20/07/2000	27/07/2000	375.00
2145	31/08/2000	11/09/2000	375.00
TOTAL			1,125.00

INAGINSA

N-C/E	EMISION	EMBARQUE	VOLUMEN
2467	28/07/2000	31/07/2000	2,250.00
2096	18/08/2000	20/08/2000	1,500.00
2146	01/09/2000	03/09/2000	1,500.00
TOTAL			5,250.00

BEMEX

N-C/E	EMISION	EMBARQUE	VOLUMEN
2058	11/08/2000	11/08/2000	750.00
2143	31/08/2000	31/08/2000	375.00
TOTAL			1,125.00

BEMORO

N-C/E	EMISION	EMBARQUE	VOLUMEN
2180	29/09/2000	30/09/2000	750.00

SAN PEDRO SULA 44,538.00

TEGUCIGALPA

OROCAFE

N-C/E	EMISION	EMBARQUE	VOLUMEN
822	07/09/2000	08/09/2000	412.50

SAN ANTONIO

N-C/E	EMISION	EMBARQUE	VOLUMEN
769	07/08/2000	17/08/2000	375.00
770	10/08/2000	17/08/2000	375.00
TOTAL			750.00

TEGUCIGALPA 1,162.50

TOTAL 45,700.50



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

EXPORTACIONES DE CAFÉ CORRIENTE QUE PAGARON US\$5.00

SAN PEDRO SULA

COHMASA

N-C/E	EMISION	VOLUMEN	EMBARQUE	VALOR US\$ 5.00
2249	24/11/1999	1,500.00	24/11/1999	7,500.00
2278	29/11/1999	750.00	29/11/1999	3,750.00
1904	16/06/2000	412.50	10/06/2000	2,062.50
TOTAL		2,662.50		13,312.50

COHONDUCAFE

N-C/E	EMISION	VOLUMEN	EMBARQUE	VALOR US\$ 5.00
2216	27/09/2000	375.00	28/06/2000	1,875.00

COPROCAFE

N-C/E	EMISION	VOLUMEN	EMBARQUE	VALOR US\$ 5.00
2220	12/11/1999	2.67	17/11/1999	13.35
528	03/02/2000	375.00	09/02/2000	1,875.00
TOTAL		377.67		1,888.35

SAN PEDRO SULA	3,415.17	17,075.85
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TEGUCIGALPA

OROCAFE

N-C/E	EMISION	VOLUMEN	EMBARQUE	VALOR US\$ 5.00
221	14/03/2000	375.00	18/03/2000	1,875.00
501	24/05/2000	375.00	03/06/2000	1,875.00
518	30/05/2000	375.00	11/06/2000	1,875.00
625	21/06/2000	412.50	23/06/2000	2,062.50
649	27/06/2000	412.50	30/06/2000	2,062.50
TOTAL		1,950.00		9,750.00

COMARCA

N-C/E	EMISION	VOLUMEN	EMBARQUE	VALOR US\$ 5.00
3	06/12/1999	375.00	09/01/2000	1,875.00

TEGUCIGALPA	2,325.00	11,625.00
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TOTAL	5,740.17	28,700.85
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INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

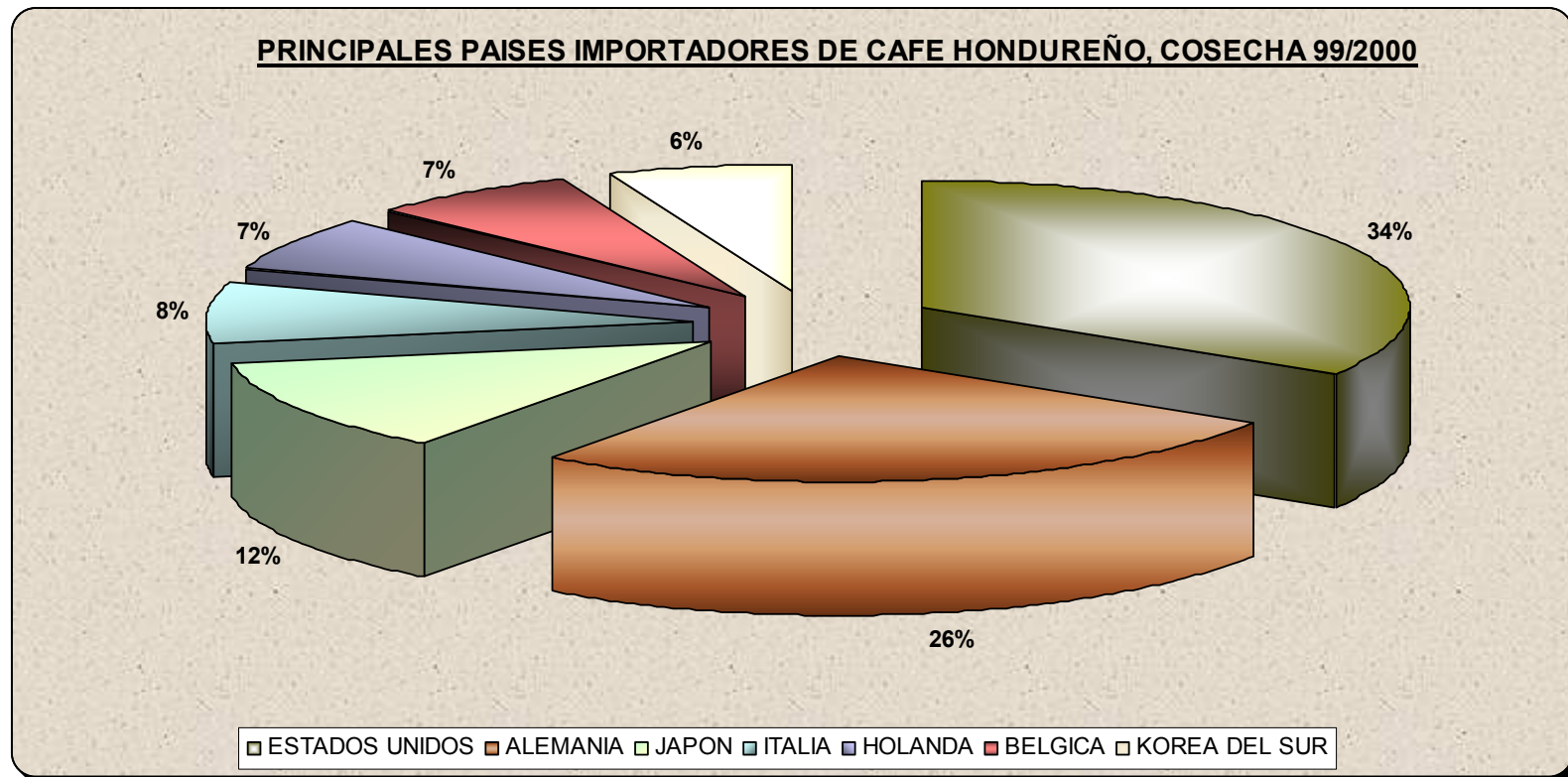
EXPORTACIONES POR PAIS DE DESTINO

MERCADO MIEMBRO				
PAIS	VOLUMEN	VALOR US\$	PRECIO PROM.	%
ALEMANIA	783,688.50	71,373,743.29	91.07	21%
AUSTRIA	22,762.50	2,040,740.64	89.65	1%
BELGICA	208,800.00	19,015,365.55	91.07	6%
DINAMARCA	50,439.00	4,712,903.42	93.44	1%
ESPAÑA	165,525.00	14,384,887.99	86.90	4%
FINLANDIA	46,762.50	4,558,755.76	97.49	1%
FRANCIA	132,112.50	12,466,029.49	94.36	4%
HOLANDA	211,188.00	19,803,570.12	93.77	6%
INGLATERRA	40,612.50	3,834,440.69	94.42	1%
IRLANDA	5,100.00	462,802.50	90.75	0%
ITALIA	230,686.50	21,879,943.27	94.85	6%
JAPON	368,612.11	35,727,882.15	96.93	10%
NICARAGUA	1,226.00	30,650.00	25.00	0%
NORUEGA	7,012.50	690,318.76	98.44	0%
PORTUGAL	40,725.00	3,721,531.94	91.38	1%
SUECIA	33,225.00	3,086,071.88	92.88	1%
SUIZA	61,455.00	5,748,420.43	93.54	2%
SUB-TOTAL	2,409,932.61	223,538,057.88	92.76	65%
MERCADO NO MIEMBRO				
PAIS	VOLUMEN	VALOR US\$	PRECIO PROM.	%
ARABIA SAUDITA	1,987.50	85,318.14	42.93	0%
AUSTRALIA	1,575.00	143,400.00	91.05	0%
BAHREIN	375.00	33,075.00	88.20	0%
CANADA	12,910.50	1,315,652.11	101.91	0%
CHINA	375.00	41,718.75	111.25	0%
ESTADOS UNIDOS	1,022,418.07	95,281,938.69	93.19	27%
HONG KONG	2,662.50	234,568.13	88.10	0%
HUNGRIA	2,700.00	251,370.00	93.10	0%
ISRAEL	16,435.78	1,318,713.25	80.23	0%
KOREA DEL SUR	185,647.50	17,754,217.56	95.63	5%
LATVIA	412.50	31,020.00	75.20	0%
MARRUECOS	4,650.00	451,766.26	97.15	0%
POLONIA	15,525.00	1,395,330.00	89.88	0%
REP. CHECA	28,650.00	1,542,173.89	53.83	1%
RUMANIA	825.00	68,227.50	82.70	0%
RUSIA	375.00	34,500.00	92.00	0%
SIRIA	766.28	52,686.38	68.76	0%
SLOVAKIA	9,120.00	804,428.25	88.20	0%
SLOVENIA	2,475.00	218,047.50	88.10	0%
TAIWAN	6,568.50	600,181.05	91.37	0%
SUB-TOTAL	1,316,454.13	121,658,332.46	92.41	35%
TOTAL	3,726,386.74	345,196,390.34	92.64	100%



INSTITUTO HONDUREÑO DEL CAFÉ
(IHCAFE)
Informe de Cierre de Cosecha 1999-2000

GRAFICO PRINCIPALES PAISES IMPORTADORES DE CAFÉ HONDUREÑO

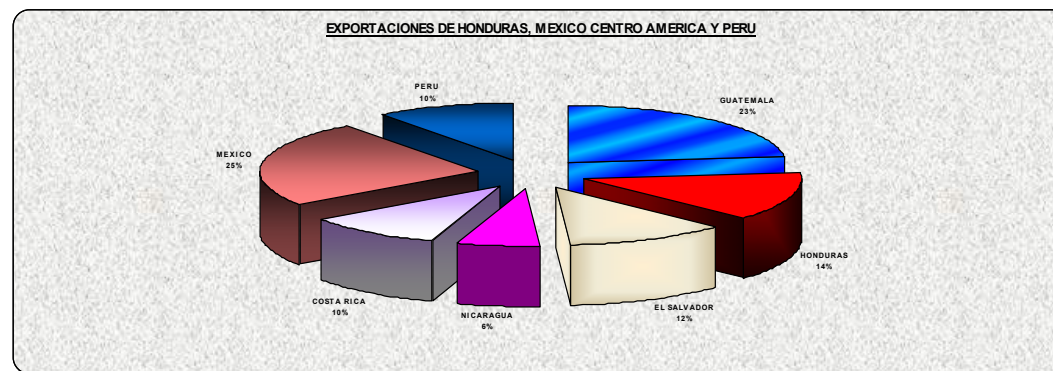




**INSTITUTO HONDUREÑO DEL CAFÉ
(IHCAFE)**
Informe de Cierre de Cosecha 1999-2000

EXPORTACIONES MENSUALES DE CENTRO AMERICA Y OTROS PAISES

MESES	PAISES							TOTAL MENSUAL	% PART
	GUATEMALA	HONDURAS	EL SALVADOR	NICARAGUA	COSTA RICA	MEXICO	PERU		
OCTUBRE	139,998.26	20,467.50	83,038.70	8,100.00	145,423.04	207,148.70	331,593.91	935,770.11	3%
NOVIEMBRE	374,791.30	55,524.50	48,669.13	31,057.83	234,104.35	272,253.91	264,331.30	1,280,732.32	5%
DICIEMBRE	423,722.61	165,528.83	188,174.35	111,275.22	137,931.30	472,123.04	239,953.04	1,738,708.39	6%
ENERO	577,486.96	426,954.40	409,188.26	154,077.39	296,500.43	937,411.30	91,955.22	2,893,573.96	11%
FEBRERO	726,538.70	489,438.36	478,549.57	300,148.70	331,930.43	966,007.83	83,741.74	3,376,355.33	12%
MARZO	704,090.87	503,567.68	343,586.09	237,624.78	311,874.78	979,781.74	39,729.13	3,120,255.07	11%
ABRIL	721,844.35	468,422.98	437,846.09	178,381.30	263,469.13	761,492.61	67,660.43	2,899,116.89	11%
MAYO	638,313.91	478,261.25	324,091.30	210,690.00	340,743.91	626,617.83	217,350.00	2,836,068.20	10%
JUNIO	711,455.22	530,431.92	249,855.65	144,380.87	267,555.65	512,199.13	347,778.26	2,763,656.70	10%
JULIO	606,264.78	356,001.97	263,816.09	121,584.78	203,497.83	349,736.09	431,536.96	2,332,438.50	9%
AGOSTO	457,009.57	161,440.03	267,005.22	92,735.22	176,260.43	375,932.61	365,068.70	1,895,451.78	7%
SEPTIEMBRE	303,226.96	70,347.32	166,948.70	82,786.96	87,202.17	240,906.52	320,282.61	1,271,701.24	5%
TOTAL	6,384,743.49	3,726,386.74	3,260,769.15	1,672,843.05	2,796,493.45	6,701,611.31	2,800,981.30	27,343,828.49	100%



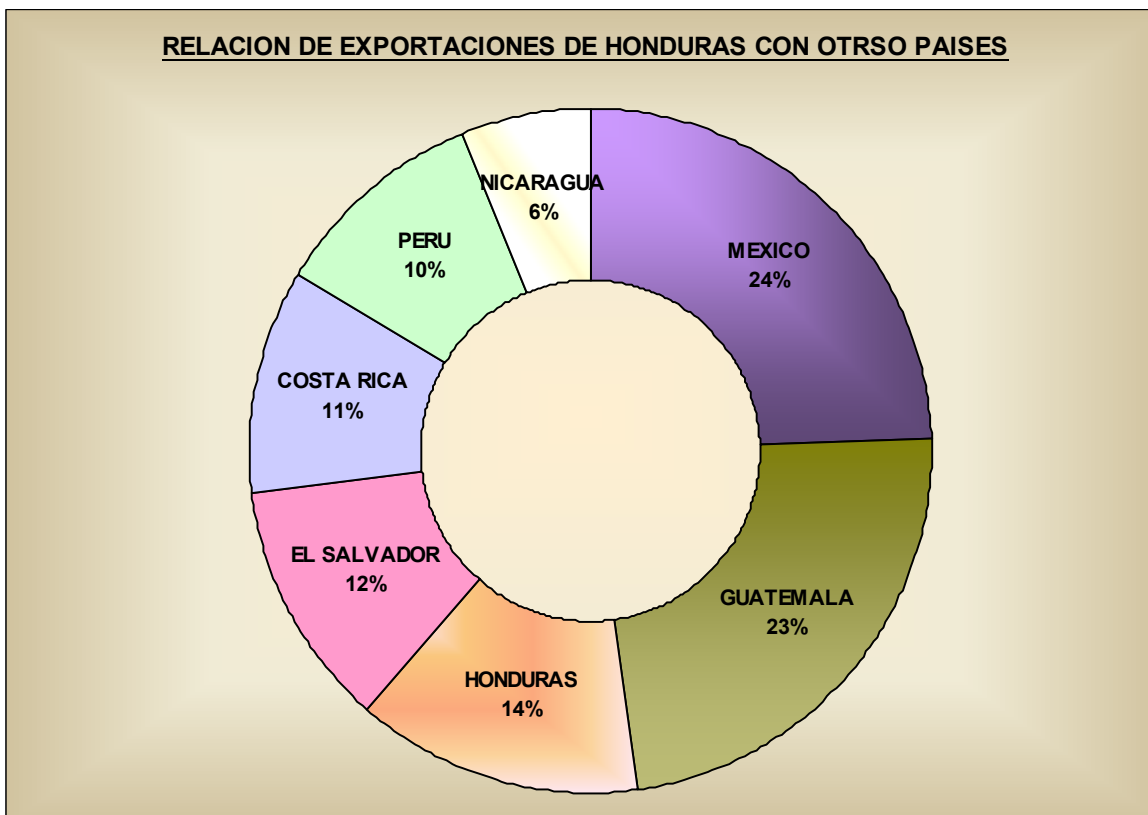


INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

RELACION DE LAS EXPORTACIONES DE HONDURAS CON OTROS PAISES

PAIS	VOLUMEN	% PART.
MEXICO	6,701,611.30	24%
GUATEMALA	6,384,743.48	23%
HONDURAS	3,726,386.74	14%
EL SALVADOR	3,260,769.13	12%
COSTA RICA	2,896,493.48	11%
PERU	2,800,981.30	10%
NICARAGUA	1,672,843.04	6%
TOTAL	27,443,828.47	100%





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

REGISTROS DE VENTA DE LA COSECHA 98/99 EXPORTADOS EN LA COSECHA 99/2000

EXPORTADAS AL 16-11-99

EXPORTADOR	No. A/Venta	No. REG.	PRECIO US\$	VOLUMEN	VALOR	C/E	FECHA EMISION
COHMASA	9	408/2	101.05	375.00	37,893.75	2187	01/10/1999
COHMASA	6	169/2	113.40	75.00	8,505.00	2216	12/11/1999
COHMASA	19	182/3	100.50	300.00	30,150.00	2217	12/11/1999
COHMASA				750.00	76,548.75		
COPROCAFE	24	81/4	49.80	750.00	37,350.00	2220	12/11/1999
COPROCAFE	25	82/4	49.80	750.00	37,350.00	2220	12/11/1999
COPROCAFE				1,500.00	74,700.00		
FINHSA	14	106/4	72.20	825.00	59,565.00	2188	01/10/1999
FINHSA	15	107/4	73.05	1,650.00	120,532.50	2189	13/10/1999
FINHSA	15	107/4	73.05	1,650.00	120,532.50	2191	18/10/1999
FINHSA				4,125.00	300,630.00		
INAGINSA	01	07/1	45.60	375.00	17,100.00	2194	27/10/1999
INAGINSA	01	07/1	45.60	375.00	17,100.00	2195	27/10/1999
INAGINSA	01	07/1	45.60	375.00	17,100.00	2196	27/10/1999
INAGINSA	01	07/1	45.60	375.00	17,100.00	2197	27/10/1999
INAGINSA	01	07/1	45.60	375.00	17,100.00	2198	27/10/1999
INAGINSA	01	07/1	45.60	375.00	17,100.00	2199	27/10/1999
INAGINSA				2,250.00	102,600.00		
INCARSA	01	03/1	114.00	412.50	47,025.00	2192	18/10/1999
TOTAL				9,037.50	601,503.75		

EXPORTADAS A PARTIR DEL 17-11-99

EXPORTADOR	No. A/Venta	No. REG.	PRECIO US\$	VOLUMEN	VALOR	C/E	FECHA EMISION
BEMEX	12	100/3	108.65	375.00	40,743.75	2325	24/12/1999
COEX*	130	03/4	99.70	1,650.00	164,505.00	2235	18/11/1999
COEX*	214	83/4	92.70	750.00	69,525.00	2,180,219	01/05/2000
COEX*	5	48/1	110.50	7.50	828.75	1193	29/03/2000
COEX				2,407.50	234,858.75		
COHMASA	6	169/2	116.05	187.50	21,759.38	2234	18/11/1999
EXPOCAFE	40	08/3	114.15	1,500.00	171,225.00	18,921,896	06/01/2000
EXPOCAFE	44	14/3	106.90	1,500.00	160,350.00	1893	06/01/2000
EXPOCAFE	60	44/3	103.80	1,500.00	155,700.00	18,951,898	06/01/2000
EXPOCAFE	74	20/4	102.00	1,650.00	168,300.00	18,940,044	06/01/2000
EXPOCAFE	85	32/4	100.55	2,625.00	263,943.75	4,700,480,049	06/01/2000
EXPOCAFE	88	34/4	103.00	75.00	7,725.00	46	06/01/2000
EXPOCAFE	91	37/4	103.00	3,300.00	339,900.00	5,019,001,899	06/01/2000
EXPOCAFE	95	82/3	98.70	150.00	14,805.00	51	06/01/2000
EXPOCAFE	114	60/4	113.65	825.00	93,761.25	45	06/01/2000
EXPOCAFE				13,125.00	1,375,710.00		
LUIS KAFIE	20	28/4	100.55	1,500.00	150,825.00	1891	06/01/2000



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

VENTAS 98/99 EXPORTADAS EN LA COSECHA 99/2000

EXPORTADOR	No. A/Venta	No. REG.	PRECIO US\$	VOLUMEN	VALOR	C/E	FECHA EMISION
HAWIT	233	45/4	101.50	1,200.00	121,800.00	2231,2232	17 Y 18/11/99
HAWIT	132	36/3	103.75	1,102.50	114,384.38	2312	10/12/1999
HAWIT	215	28/4	100.00	1,500.00	150,000.00	2316	05/12/1999
HAWIT	216	29/4	100.00	150.00	15,000.00	2316	15/12/1999
HAWIT	234	46/4	103.75	367.50	38,128.13	2323	22/12/1999
HAWIT*	163	102/3	100.55	825.00	82,953.75	131	23/12/1999
HAWIT*	216	29/4	100.00	283.75	28,375.00	132	23/12/1999
HAWIT	234	46/4	103.00	1,470.00	151,410.00	2318	17/12/1999
HAWIT				6,898.75	702,051.25		
SOGIMEX	30	64/4	102.10	375.00	38,287.50	2327	28/12/1999
SOGIMEX	30	64/4	103.35	375.00	38,756.25	1110	21/03/2000
SOGIMEX				750.00	77,043.75		
TOTAL				25,243.75	2,602,991.88		

Nota: HAWIT del C/E 0132 del 23-12-99 283.75qq pagó US\$5.00 y por 128.75 pagó Lps.10.00, los C/E 0131,0132

No. 0132(1,108.75) pagó US\$5.00

COPROCAFE: del C/E 2220, 2.67qq pagó US\$5.00

COEX: Pagó US\$5.00 por C/E 1193,0218,0219 y 2235, y parte (466.31) del C/E 2190



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

RENDIMIENTOS DE LA COSECHA 98/99 EXPORTADOS CON REGISTROS 99/2000

EXPORTADOR	A/VENTA	C/E	REG.	PRECIO US\$	VOLUMEN	VALOR US\$	FECHA EXPORT.
COEX	03	2202	10/1	70.00	750.00	52,500.00	28/10/1999
COEX	02	2201	4/1	50.60	1,500.00	75,900.00	27/10/1999
COEX	02	2200	4/1	50.60	3,000.00	151,800.00	27/10/1999
COEX	02	2193	4/1	50.60	1,500.00	75,900.00	27/10/1999
COEX	01	2190	2/1	90.00	1,738.69	156,482.10	15/10/1999
COEX					8,488.69	512,582.10	
BECAMO	08	2313	112/1	77.25	375.00	28,968.75	14/12/1999
BECAMO	08	2314	112/1	77.25	375.00	28,968.75	14/12/1999
BECAMO	08	2315	112/1	77.25	750.00	57,937.50	14/12/1999
BECAMO	02	2225	18/1	55.20	375.00	20,700.00	14/11/1999
BECAMO	02	2226	18/1	55.20	375.00	20,700.00	14/11/1999
BECAMO	02	2227	18/1	55.20	336.01	18,547.75	14/11/1999
BECAMO	13	2328, 2330	61/2	83.35	1,125.00	93,768.75	21/0200, 31/03/00
BECAMO					3,711.01	269,591.50	
BEMEX	06	2324	131/1	108.65	2,475.00	268,908.75	24/12/1999
BEMEX	07	2325	132/1	108.65	360.00	39,114.00	24/12/1999
BEMEX	05	2319	123/1	117.35	412.50	48,406.88	17/12/1999
BEMEX	05	2320	123/1	117.35	375.00	44,006.25	17/12/1999
BEMEX					3,622.50	400,435.88	
MOLINOS	01	2311	01/1	37.45	412.50	15,448.13	
INAGINSA	13	2266	62/1	61.75	375.00	23,156.25	25/11/1999
INAGINSA	13	2305	62/1	61.75	375.00	23,156.25	02/12/1999
INAGINSA	13	2306	62/1	61.75	375.00	23,156.25	02/12/1999
INAGINSA	13	2310	62/1	61.75	375.00	23,156.25	08/12/1999
INAGINSA	13	2321	62/1	61.75	375.00	23,156.25	22/12/1999
INAGINSA	13	2322	62/1	61.75	375.00	23,156.25	22/12/1999
INAGINSA					2,250.00	138,937.50	
OROCAFE	74	1890	07/1	25.00	1,226.00	30,650.00	28/10/1999
TOTAL					19,710.70	1,367,645.10	



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

INGRESOS POR EXPORTACIONES SEGÚN DEC. No.152/99

EXPORTADOR	VOLUMEN	IHCAFE		F.C.N.		F.A.E.P	
		LPS.	US\$	LPS.	US\$	LPS.	US\$
BECAMO	754,808.99	11,091,223.79	754,808.99	19,409,641.01	1,320,916.03	24,955,252.50	1,698,320.53
EXPOCAFE	292,117.50	4,306,365.94	292,117.50	7,536,140.01	511,205.85	9,689,322.20	657,264.60
COEX DE HOND.	277,436.87	4,073,754.80	277,436.87	7,129,070.64	485,514.76	9,165,947.90	624,233.22
MOLINOS DE HOND.	265,672.50	3,894,440.66	265,672.50	6,815,270.80	464,926.95	8,762,490.80	597,763.20
SOGIMEX	243,846.00	3,585,882.93	243,846.00	6,275,294.83	426,730.62	8,068,236.20	548,653.62
INAGINSA	207,787.50	3,046,278.88	207,787.50	5,330,987.93	363,628.16	6,854,127.00	467,521.91
INCARGIL	172,276.50	2,528,403.34	172,276.50	4,424,705.80	301,483.92	5,688,907.30	387,622.17
OROCAFE	145,110.00	2,131,624.34	145,110.00	3,730,341.62	253,942.72	4,796,153.80	326,497.72
COHMASA	116,475.00	1,711,980.43	116,475.00	2,995,965.52	203,831.32	3,851,955.50	262,068.82
COHONDUCAFE	121,837.50	1,790,935.29	121,837.50	3,134,136.54	213,215.86	4,029,604.00	274,134.61
EXCOSA	109,155.00	1,601,431.94	109,155.00	2,802,505.75	191,021.38	3,603,221.60	245,598.88
AHPROCAFE	110,400.00	1,626,626.01	110,400.00	2,846,595.35	193,200.14	3,659,908.30	248,400.14
HAWIT	93,337.50	1,370,027.39	93,337.50	2,397,547.90	163,340.67	3,082,561.50	210,009.42
CADEXSA	87,768.00	1,288,210.92	87,768.00	2,254,369.01	153,594.06	2,898,474.40	197,478.06
CCCH	86,652.00	1,277,313.23	86,652.00	2,235,297.74	151,641.21	2,873,954.30	194,967.21
EXPOZEL	86,287.50	1,270,074.75	86,287.50	2,222,630.72	151,003.23	2,857,668.00	194,146.98
BEMEX	63,487.50	930,719.18	63,487.50	1,628,758.52	111,103.20	2,094,118.10	142,846.95
EXCAFE	51,480.00	755,508.43	51,480.00	1,322,139.69	90,090.05	1,699,893.90	115,830.05
EXPROCCI	45,585.00	667,602.25	45,585.00	1,168,303.84	79,773.76	1,502,104.90	102,566.26
LUIS KAFIE	39,527.18	580,224.74	39,527.18	1,015,393.35	69,172.64	1,305,505.60	88,936.22
CACTRIL	41,550.00	611,341.36	41,550.00	1,069,847.21	72,712.51	1,375,517.80	93,487.51
FINHSA	34,237.50	498,722.65	34,237.50	872,764.62	59,915.65	1,122,125.80	77,034.40
COPROCAFE	22,402.17	328,227.77	22,402.17	574,398.50	39,203.87	738,512.40	50,404.96
AGRONORTE	32,205.00	470,678.52	32,205.00	823,687.38	56,358.78	1,059,026.50	72,461.28
CAFECON	27,937.50	410,620.95	27,937.50	718,586.58	48,890.70	923,897.00	62,859.45
BEMORO	20,250.00	298,144.81	20,250.00	521,753.39	35,437.50	670,825.80	45,562.50
EXCAMAR	17,850.00	263,157.40	17,850.00	460,525.43	31,237.63	592,104.10	40,162.63
ANDARA FLORES	16,500.00	242,284.25	16,500.00	423,997.36	28,875.08	545,139.40	37,125.08
BERMEJO	15,027.00	220,856.30	15,027.00	386,498.48	26,297.27	496,926.60	33,810.77
EXPORMEN	8,925.00	131,009.44	8,925.00	229,266.46	15,618.75	294,771.10	20,081.25
ECASSA	6,000.00	88,611.77	6,000.00	155,070.57	10,500.00	199,376.40	13,500.00
COMARCA	6,637.50	97,221.58	6,637.50	170,137.73	11,615.64	218,748.50	14,934.39
CECSA	4,500.00	66,411.31	4,500.00	116,219.77	7,875.01	149,425.40	10,125.01
EXPOCASA	3,825.00	55,862.24	3,825.00	97,758.89	6,693.76	125,690.00	8,606.26
SAN ANTONIO	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CARMEN HAM	531.00	7,843.13	531.00	13,725.47	929.25	17,647.00	1,194.75
MAX QUESADA	412.50	6,091.80	412.50	10,660.65	721.88	13,706.50	928.13
PRUNSA	375.00	5,625.00	375.00	9,843.75	656.25	12,656.20	843.75
SAN JOSE	375.00	5,546.40	375.00	9,706.20	656.25	12,479.40	843.75
TOTAL	3,630,588.21	53,336,885.92	3,630,588.21	93,339,545.01	6,353,532.31	120,007,983.70	8,168,826.44



INSTITUTO HONDUREÑO DEL CAFÉ
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QUINQUENIO 1995-1996 A 1999-2000

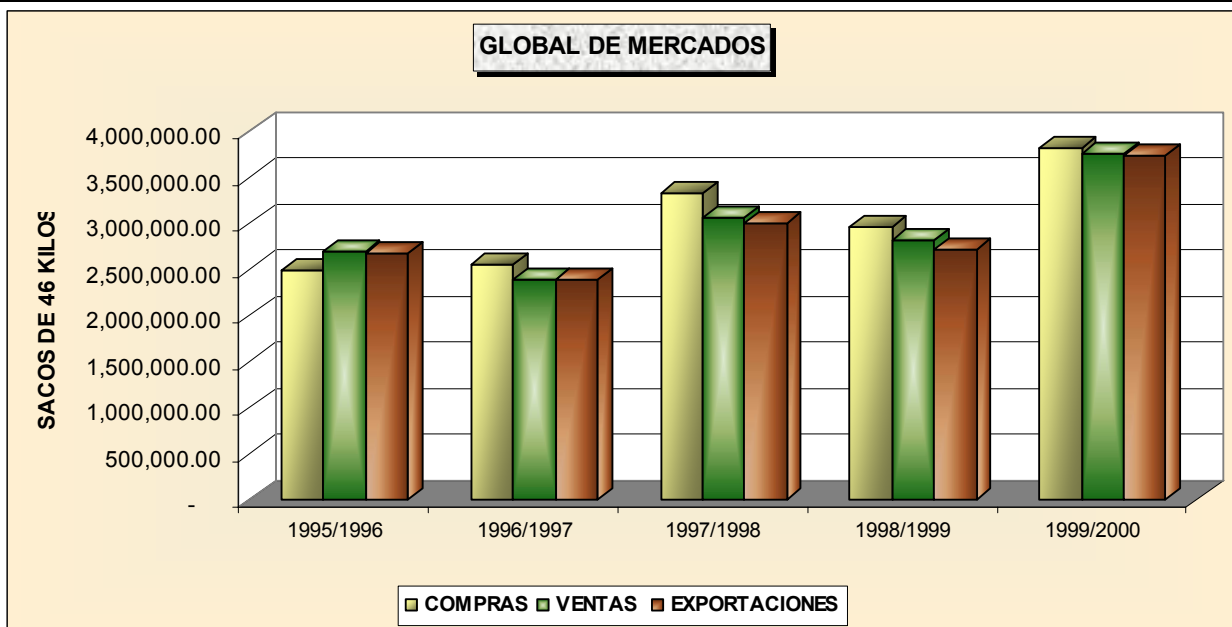


INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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INFORME GLOBAL DE MERCADOS

Cosecha	Compras Registradas	Ventas Registradas	Exportaciones	Valor s/Ventas	Valor s/Exports.	P/Prom. Export.
1995/1996	2,491,956.35	2,700,182.40	2,679,568.62	3,281,410,566.71	3,254,154,759.97	1,214.43
1996/1997	2,552,102.84	2,394,474.75	2,380,741.52	4,215,153,295.02	4,185,975,954.60	1,758.27
1997/1998	3,331,071.37	3,061,729.50	2,999,315.41	5,966,137,561.56	5,875,861,427.61	1,959.07
1998/1999	2,956,929.54	2,810,042.80	2,720,246.80	3,859,262,841.65	3,780,489,975.10	1,389.76
1999/2000	3,805,125.89	3,756,224.74	3,726,386.74	5,081,271,063.22	5,074,336,939.52	1,361.73
TOTAL	15,137,185.99	14,722,654.19	14,506,259.09	22,403,235,328.16	22,170,819,056.80	698.48





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COMPRAS REGISTRADAS POR EXPORTADOR

EXPORTADOR	95-96	96-97	97-98	98-99	99-2000
BECAMO	158,509.94	148,131.45	383,762.91	453,510.65	781,374.58
EXPOCAFE	170,021.48	66,161.25	205,685.48	280,470.34	329,085.76
COEX DE HONDURAS	141,086.92	154,218.03	188,480.81	269,500.00	286,385.00
MOLINOS DE HONDURAS	203,806.48	205,204.83	191,564.43	260,401.26	269,696.90
SOGIMEX	126,566.75	127,046.78	182,311.84	162,063.71	248,801.07
INAGINSA	91,298.41	118,212.86	100,906.24	161,082.44	223,109.30
INCARSA	0.00	0.00	1,383.88	115,832.98	172,764.06
OROCAFE	0.00	0.00	0.00	60,877.66	147,873.50
COHMASA	0.00	0.00	84,677.75	82,021.63	134,775.00
COHONDUCAFE	0.00	0.00	0.00	0.00	124,665.76
EXCOSA	75,403.23	37,741.94	86,483.88	104,984.04	114,339.26
AHPROCAFE	46,935.60	56,895.18	88,225.80	78,880.19	111,225.00
HAWIT	337,214.57	219,136.53	263,035.48	325,915.79	103,000.00
CADEXSA	41,936.65	141,339.08	90,983.87	81,105.32	93,863.19
C.C.C.H.	0.00	0.00	0.00	21,606.62	86,652.00
EXPOZEL	66,108.05	36,503.23	58,537.09	79,279.79	86,287.50
BEMEX	50,645.45	159,098.17	176,183.36	62,525.32	71,469.82
EXCAFE	57,526.59	50,838.71	114,814.52	4,553.38	51,980.00
EXPROCCI	0.00	0.00	0.00	27,422.89	46,344.15
LUIS KAFIE	16,268.85	8,467.74	18,145.16	37,013.40	42,607.27
CACTRIL	34,665.81	27,093.56	39,298.39	24,917.56	41,550.00
FINHSA	45,800.00	29,463.44	50,177.43	44,425.81	36,487.50
COPROCAFE	23,883.61	47,406.50	44,355.06	32,746.92	34,209.36
AGRONORTE	51,612.90	68,601.91	23,254.06	19,102.51	32,366.89
CAFECON	15,193.39	20,927.42	18,225.81	24,933.51	27,937.50
BEMORO	0.00	0.00	26,165.16	3,311.14	21,375.00
EXCAMAR	0.00	0.00	0.00	0.00	19,128.11
ANDARA FLORES	0.00	1,613.43	7,300.05	2,079.23	16,563.30
BERMEJO	54,322.58	26,399.52	100,086.80	53,819.93	16,079.25



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EXPORTADOR	95-96	96-97	97-98	98-99	99-2000
EXPORMEN	7,906.28	17,474.10	16,137.10	6,311.17	8,925.00
ECASSA	23,282.07	15,725.81	26,411.28	564.52	6,704.81
COMARCA	42,899.13	9,016.13	35,750.87	3,045.00	6,637.50
CECSA	274.20	8,065.00	0.00	0.00	4,500.00
EXPOCASA	4,040.00	3,225.81	8,975.38	3,590.43	3,856.05
SAN ANTONIO	0.00	0.00	0.00	0.00	813.00
CARMEN DE HAM	0.00	64.52	403.23	0.00	531.00
MAX. D. QUEZADA	483.87	403.23	0.00	398.94	412.50
PRUNSA	0.00	403.23	0.00	0.00	375.00
SAN JOSE	4,840.14	70,403.24	2,244.42	4,240.00	375.00
BEMESA	6,609.00	445.51	403.23	0.00	0.00
ACODELCA	0.00	28,435.73	123,357.79	0.00	0.00
BEMERENSA	147,601.58	184,650.00	250,108.62	7,339.31	0.00
EXINHSA	166,642.39	168,374.48	50,978.09	399.00	0.00
EXPASA	7,992.13	0.00	500.00	0.00	0.00
EXPORNOCCI	13,928.13	26,777.90	34,250.00	0.00	0.00
SANTA ELENA	25,470.00	24,000.00	4,838.71	0.00	0.00
PROCAHSA	7,194.37	403.22	403.25	0.00	0.00
UNICAFE	17,420.00	25,403.23	79,274.20	0.00	0.00
ESMERALDA	59,775.50	79,046.40	0.00	0.00	0.00
UNIOCOOP	0.00	258.06	0.00	0.00	0.00
BENEFICIO HAWIT	0.00	0.00	25,483.87	51,821.80	0.00
EXSA	0.00	0.00	0.00	4,391.80	0.00
JOPAFER	50,000.00	36,275.77	20,562.80	0.00	0.00
BENABASA	0.00	0.00	8,605.00	0.00	0.00
PROCASOL	37,419.35	9,005.37	9,677.52	0.00	0.00
CONCAFE	250.00	2,233.00	0.00	0.00	
CORCASA	250.00	1,800.00	0.00	0.00	
SAN PEDRO	58,870.95	89,711.54	88,660.75	443.55	
TOTAL	2,491,956.35	2,552,102.84	3,331,071.37	2,956,929.54	3,805,125.89



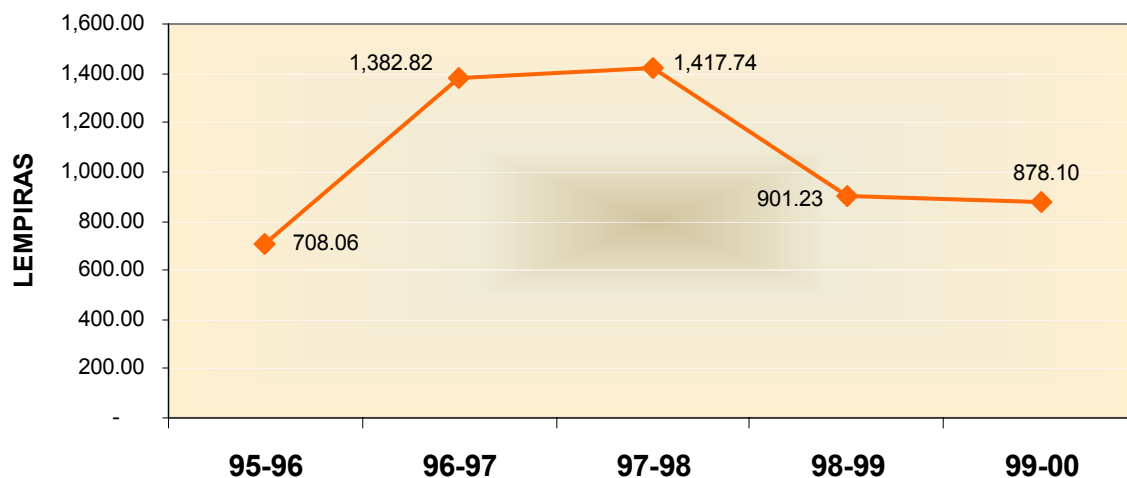
INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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PRECIO PROMEDIO PAGADO AL PRODUCTOR

MES	COSECHAS				
	95-96	96-97	97-98	98-99	99-00
OCTUBRE	655.03	937.00	1,528.30	856.63	624.51
NOVIEMBRE	639.09	998.00	1,528.23	995.50	903.20
DICIEMBRE	596.30	1,038.00	1,668.45	990.86	1,064.09
ENERO	543.95	1,124.00	1,708.10	1,054.64	1,050.52
FEBRERO	710.76	1,403.00	1,687.07	979.44	1,014.84
MARZO	726.26	1,587.00	1,630.53	987.27	949.49
ABRIL	709.62	1,734.00	1,551.70	957.26	920.88
MAYO	775.98	1,415.00	1,388.08	963.56	820.51
JUNIO	761.06	1,916.00	1,200.84	842.78	785.55
JULIO	825.31	1,579.00	1,041.93	930.24	800.68
AGOSTO	784.39		1,161.31	755.85	872.89
SEPTIEMBRE	768.95	1,480.00	918.36	500.78	730.09
PROMEDIO	708.06	1,382.82	1,417.74	901.23	878.10

PRECIO PROMEDIO PAGADO AL PRODUCTOR





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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VENTAS REGISTRADAS POR COSECHA

EXPORTADOR	95-96 VOLUMEN	96-97 VOLUMEN	97-98 VOLUMEN	98-99 VOLUMEN	99-2000 VOLUMEN
BECAMO	166,188.82	141,512.25	356,899.50	425,214.00	758,520.00
EXPOCAFE	169,947.00	61,530.00	189,652.50	264,670.50	306,105.00
COEX DE HONDURAS	153,330.00	143,235.00	173,862.00	250,276.30	287,920.56
MOLINOS DE HONDURAS	207,727.54	190,840.50	178,155.00	243,690.00	266,085.00
SOGIMEX	124,687.50	118,153.50	169,573.50	156,345.00	245,746.50
INAGINSA	99,157.50	109,732.50	93,712.50	151,417.50	219,487.50
INCARSA			1,287.00	108,225.00	172,689.00
OROCAFE				57,279.00	146,823.50
COHMASA		12,862.50	73,012.50	85,297.50	137,137.50
COHONDUCAFE					130,987.50
AHPROCAFE	46,875.00	54,112.50	82,050.00	75,412.50	111,412.50
EXCOSA	78,750.00	35,100.00	80,430.00	98,685.00	109,155.00
HAWIT	354,112.50	205,597.50	242,635.50	317,332.50	101,077.50
CADEXSA	51,367.50	130,320.00	87,240.00	76,357.50	93,598.50
C.C.C.H.				19,147.50	87,214.50
EXPOZEL	70,255.50	33,142.50	54,439.50	74,523.00	86,287.50
BEMEX	60,795.00	153,870.00	170,205.00	62,520.00	74,722.50
EXCAFE	67,530.00	47,280.00	108,307.50	2,025.00	51,780.00
EXPROCCI				25,387.50	45,585.00
CACTRIL	41,085.00	25,197.00	36,547.50	23,460.00	41,550.00
LUIS KAFIE	23,625.00	7,875.00	16,875.00	35,355.00	41,027.18
FINHSA	47,250.00	33,750.00	40,515.00	47,910.00	40,612.50
COPROCAFE	30,776.96	46,575.00	45,075.00	30,787.50	35,524.50
AGRONORTE	60,750.00	63,825.00	21,750.00	18,286.50	32,280.00
CAFECON	18,105.00	19,462.50	16,950.00	24,187.50	27,937.50
BEMORO			23,280.00	3,487.50	21,375.00
EXCAMAR					18,975.00
ANDARA FLORES		1,500.00	6,787.50	1,954.50	17,250.00
BERMEJO	77,475.00	22,575.00	90,225.00	44,947.50	15,027.00



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EXPORTADOR	95-96 VOLUMEN	96-97 VOLUMEN	97-98 VOLUMEN	98-99 VOLUMEN	99-2000 VOLUMEN
EXPORMEN	13,653.00	16,251.00	15,007.50	5,932.50	8,925.00
COMARCA	48,000.00	6,375.00	30,637.50	4,500.00	6,637.50
ECASSA	27,693.00	14,625.00	23,812.50	1,275.00	6,000.00
CECSA	11,625.00	7,500.00	450.00	375.00	4,500.00
EXPOCASA	4,200.00	3,000.00	8,347.50	3,375.00	3,825.00
SAN ANTONIO					750.00
CARMEN DE HAM		60.00	375.00		531.00
MAX. D. QUEZADA	375.00	375.00		375.00	412.50
PRUNSA	375.00	375.00			375.00
SAN JOSE	3,375.00	65,475.00	1,500.00	3,975.00	375.00
BEMESA	7,581.00	375.00	375.00		
ACODELCA	19,869.00	70,953.00	115,293.00		
BEMERENSA	158,287.50	166,290.00	207,244.50	7,629.00	
CONCAFE	1,875.00	2,250.00	450.00	375.00	
CORCASA		1,500.00	450.00	450.00	
EXINHSA	159,172.58	115,725.00	48,712.50	375.00	
EXPASA	8,250.00	0.00	0.00		
EXPORNOCCI	15,225.00	24,900.00	31,852.50		
EXPORT. SANTA ELENA	27,000.00	24,847.50	4,875.00		
PROCAHSA	6,750.00	375.00	375.00		
UNICAFE	25,875.00	23,625.00	73,725.00		
EXPORT. ESMERALDA	64,875.00	73,957.50			
UNIOCOOP		2,250.00			
BENEFICIO HAWIT		0.00	23,850.00	48,712.50	
EXSA		0.00	0.00	4,125.00	
JOPAHER	47,961.00	30,375.00	13,125.00		
BENABASA		0.00	7,875.00		
PROCASOL	36,499.50	10,875.00	9,000.00		
EXPORT. SAN PEDRO	61,875.00	74,092.50	84,930.00	4,387.50	
TOTAL	2,700,182.40	2,394,474.75	3,061,729.50	2,810,042.80	3,756,224.74

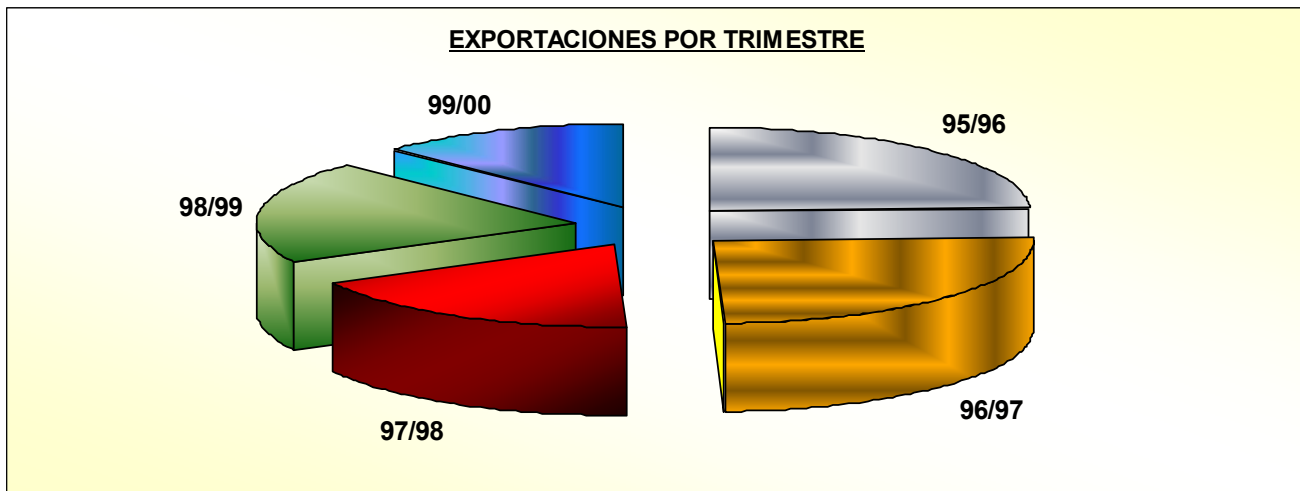


INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXPORTACIONES POR TRIMESTRE

TRIMESTRE	COS. 95-96	%	COS. 96-97	%	COS. 97-98	%	COS. 98-99	%	COS. 99-2000	%
	VOLUMEN	PART.	VOLUMEN	PART.	VOLUMEN	PART.	VOLUMEN	PART.	VOLUMEN	PART.
OCTUBRE-DICIEMBRE	459,526.50	17%	466,599.00	20%	332,272.50	11%	371,506.50	14%	241,520.83	6%
ENERO-MARZO	1,076,569.50	40%	1,136,112.00	48%	1,177,084.50	39%	1,094,770.30	40%	1,419,960.44	38%
ABRIL-JUNIO	875,826.01	33%	703,908.02	30%	1,084,261.50	36%	890,934.00	33%	1,477,116.15	40%
JULIO-SEPTIEMBRE	267,646.61	10%	74,122.50	3%	405,696.91	14%	363,036.00	13%	587,789.32	16%
TOTAL:	2,679,568.62	100%	2,380,741.52	100%	2,999,315.41	100%	2,720,246.80	100%	3,726,386.74	100%





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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EXPORTACIONES REALIZADAS POR EXPORTADOR

EXPORTADOR	95-96 VOLUMEN	96-97 VOLUMEN	97-98 VOLUMEN	98-99 VOLUMEN	99-2000 VOLUMEN
BECAMO	162,862.50	141,412.50	356,433.00	421,549.50	758,520.00
EXPOCAFE	169,947.00	61,530.00	189,637.50	251,545.50	305,242.50
COEX DE HONDURAS	153,330.00	141,712.50	173,487.00	247,696.30	287,920.56
MOLINOS DE HONDURAS	207,727.54	190,744.52	178,155.00	243,690.00	266,085.00
SOGIMEX	124,687.50	118,153.50	165,544.50	155,595.00	244,221.00
INAGINSA	99,157.50	109,702.50	93,712.50	143,482.50	217,537.50
INCARSA			1,287.00	108,225.00	172,689.00
OROCAFE				57,225.00	146,748.50
COHMASA		10,875.00	62,362.50	84,135.00	134,512.50
COHONDUCAFE					122,962.50
AHPROCAFE	46,800.00	54,037.50	82,050.00	67,725.00	111,225.00
EXCOSA	78,750.00	35,100.00	80,430.00	98,272.50	109,155.00
HAWIT	351,450.00	205,492.50	233,935.50	290,122.50	99,127.50
CADEXSA	51,367.50	130,275.00	87,240.00	76,231.50	93,598.50
C.C.C.H.				19,146.00	86,652.00
EXPOZEL	70,255.50	33,142.50	54,439.50	74,523.00	86,287.50
BEMEX	55,920.00	150,105.00	150,855.00	62,145.00	68,610.00
EXCAFE	67,530.00	47,280.00	106,777.50	2,025.00	51,480.00
EXPROCCI				25,387.50	45,585.00
CACTRIL	40,335.00	25,197.00	36,510.00	23,460.00	41,550.00
LUIS KAFIE	23,625.00	7,875.00	16,875.00	33,855.00	41,027.18
FINHSA	47,250.00	33,750.00	40,515.00	43,785.00	38,362.50
COPROCAFE	28,200.00	46,200.00	37,890.00	28,912.50	33,312.00
AGRONORTE	60,750.00	63,795.00	21,375.00	17,874.00	32,205.00
CAFECON	18,105.00	19,462.50	16,950.00	22,537.50	27,937.50
BEMORO			23,280.00	3,487.50	21,000.00
EXCAMAR					18,975.00
ANDARA FLORES		1,500.00	6,787.50	1,954.50	16,500.00
BERMEJO	77,475.00	22,575.00	89,850.00	39,247.50	15,027.00



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

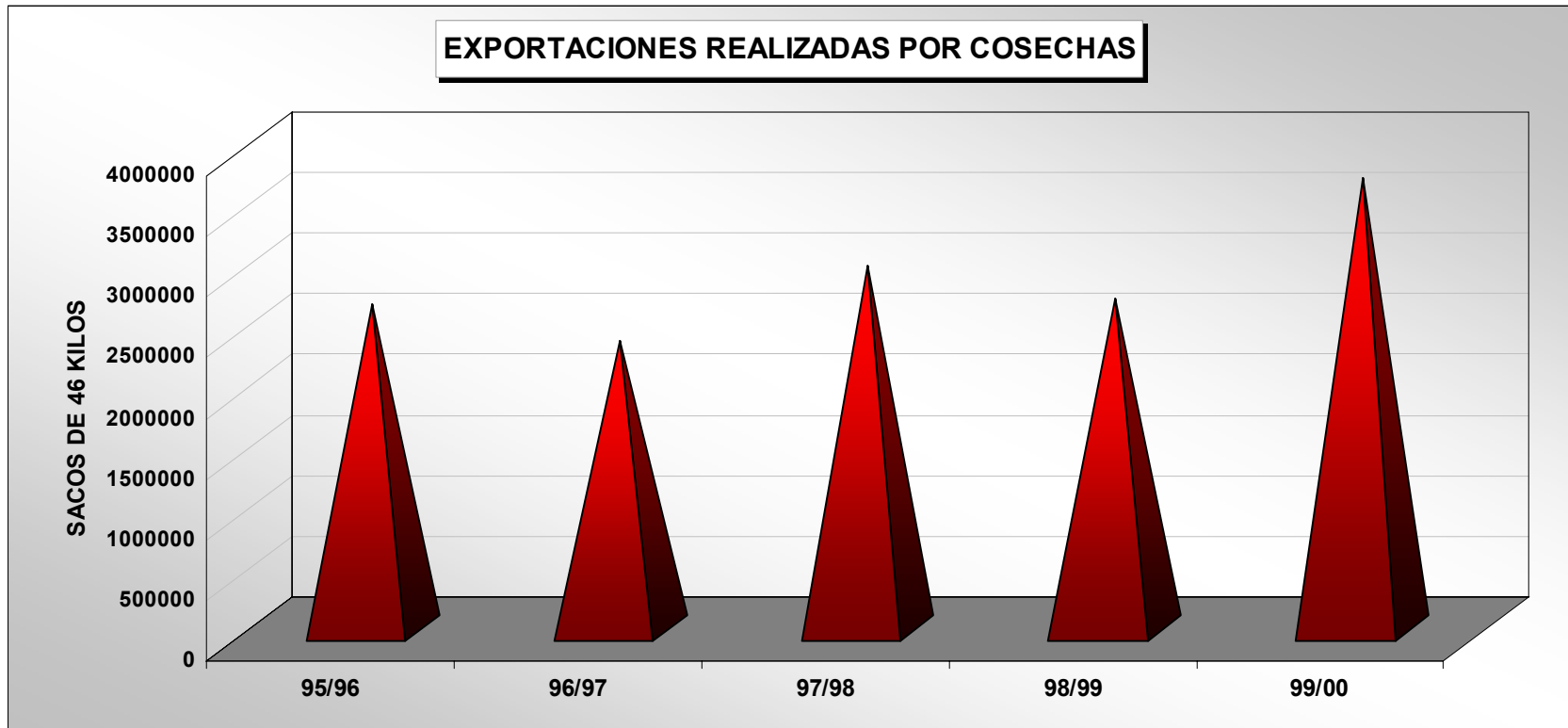
Informe de Cierre de Cosecha 1999-2000

EXPORTADOR	95-96 VOLUMEN	96-97 VOLUMEN	97-98 VOLUMEN	98-99 VOLUMEN	99-2000 VOLUMEN
EXPORMEN	13,653.00	16,251.00	15,007.50	5,932.50	8,925.00
COMARCA	48,000.00	6,375.00	28,012.50	4,500.00	6,637.50
ECASSA	27,693.00	14,625.00	23,812.50	1,275.00	6,000.00
CECSA	11,625.00	7,500.00	450.00	375.00	4,500.00
EXPOCASA	4,200.00	2,985.00	8,347.50	3,375.00	3,825.00
SAN ANTONIO					750.00
CARMEN DE HAM		60.00	375.00		531.00
MAX. D. QUEZADA	375.00	375.00		375.00	412.50
PRUNSA	375.00	375.00			375.00
SAN JOSE	3,375.00	65,475.00	1,500.00	3,975.00	375.00
BEMESA	7,581.00	375.00	375.00		
ACODELCA	19,869.00	70,953.00	113,418.00		
BEMERENSA	158,287.50	166,290.00	207,206.41	4,216.50	
CONCAFE	1,875.00	2,250.00	450.00	375.00	
CORCASA		1,500.00	450.00	450.00	
EXINHSA	159,172.58	115,725.00	48,712.50	375.00	
EXPASA	6,375.00				
EXPORNOCCI	15,225.00	24,900.00	31,852.50		
SANTA ELENA	26,625.00	24,847.50	4,875.00		
PROCAHSA	6,750.00	375.00	375.00		
UNICAFE	25,432.50	23,625.00	73,725.00		
ESMERALDA	64,500.00	72,307.50			
UNIOCOOP		2,250.00			
SAN PEDRO	58,875.00	70,530.00	82,042.50	4,387.50	
BENEFICIO HAWIT			23,700.00	42,675.00	
EXSA				4,125.00	
JOPAFAER	47,680.50	30,000.00	11,374.50		
BENABASA			7,875.00		
PROCASOL	36,499.50	10,875.00	9,000.00		
TOTAL	2,679,568.62	2,380,741.52	2,999,315.41	2,720,246.80	3,726,386.74



INSTITUTO HONDUREÑO DEL CAFÉ
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Informe de Cierre de Cosecha 1999-2000

EXPORTACIONES REALIZADAS POR COSECHA





**INSTITUTO HONDUREÑO DEL CAFÉ
(IHCAFE)**
Informe de Cierre de Cosecha 1999-2000

EXPORTACIONES POR CALIDAD

CALIDAD	COS.95/96 VOLUMEN	% PARTIC.	COS.96/97 VOLUMEN	% PARTIC.	COS.97/98 VOLUMEN	% PARTIC.	COS.98/99 VOLUMEN'	% PARTIC.	COS.99/00 VOLUMEN	% PARTIC.
SHG EP	243,153.00	9.07%	228,456.00	9.60%	337,146.50	11.24%	349,509.00	13%	602,992.50	16%
SHG AP	2,550.00	0.10%	-	-	-	-	-	-	-	-
HG EP	1,797,574.62	67.08%	1,549,042.00	65.07%	2,156,598.00	71.90%	1,650,651.30	61%	2,273,687.57	61%
HG AP	124,407.00	4.64%	59,415.00	2.50%	179,355.41	5.98%	195,615.00	7%	205,659.39	6%
STD EP	377,373.00	14.08%	326,850.52	13.73%	297,843.00	9.93%	369,916.00	14%	486,613.88	13%
STD AP	63,502.50	2.37%	173,242.50	7.28%	4,875.00	0.16%	17,662.50	1%	23,700.00	1%
NATURALES	31,522.50	1.18%	30,004.50	1.26%	13,597.50	0.45%	76,368.00	3%	52,188.00	1%
INFERIORES	39,486.00	1.47%	13,731.00	0.58%	9,900.00	0.33%	58,275.00	2%	79,944.40	2%
RESACA	-	-	-	-	-	-	2,250.00	0%	1,601.00	0%
TOTAL	2,679,568.62	100.00%	2,380,741.52	100.00%	2,999,315.41	100.00%	2,720,246.80	100%	3,726,386.74	100%



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

EXPORTACIONES POR PAIS DE DESTINO

Pais de Destino	Cosecha 95-96		Cosecha 96-97		Cosecha 97-98	
	Volumen	Valor US\$	Volumen	Valor US\$	Volumen	Valor US\$
Estados Unidos	337,345.54	35,390,396.92	457,233.00	65,030,238.52	774,549.00	119,644,112.23
Alemania	763,927.51	78,438,838.32	613,318.51	79,489,865.63	656,302.50	96,397,246.80
Japon	265,677.00	28,394,076.86	285,075.00	38,534,752.50	331,657.50	48,395,192.92
Italia	186,450.00	19,625,683.50	124,725.00	17,707,081.64	157,065.00	22,364,677.89
Holanda	203,115.00	20,040,417.64	81,112.50	11,186,405.63	55,507.50	8,584,461.00
Belgica	77,803.50	7,886,946.08	82,800.00	11,292,937.52	205,152.00	29,135,318.60
Korea del Sur	161,437.50	16,851,025.55	163,822.51	22,205,248.84	148,552.50	22,768,529.63
España	167,827.50	17,453,296.53	109,470.00	15,174,234.41	137,512.50	19,929,464.88
Francia	116,169.09	12,294,558.50	115,485.00	14,906,883.95	98,287.50	14,015,780.66
Suiza	34,170.00	3,483,980.38	35,700.00	4,951,643.25	66,637.50	9,907,554.76
Dinamarca	36,625.50	3,853,989.60	3,000.00	343,106.25	18,637.50	2,906,647.50
Finlandia	56,250.00	6,049,901.25	63,150.00	9,144,652.50	50,550.00	6,783,436.88
Portugal	41,775.00	4,445,895.00	41,250.00	5,363,835.00	40,500.00	5,947,578.00
Inglaterra	53,115.00	5,610,755.63	95,100.00	14,400,457.50	74,062.50	10,504,864.38
Suecia	12,375.00	1,338,412.50	2,850.00	350,160.00	27,768.00	4,156,480.50
Austria	5,805.00	574,168.50	11,250.00	1,521,843.75	2,625.00	345,881.25
Israel	10,125.00	1,125,320.00	9,630.00	1,567,038.75	16,642.50	2,546,462.63
Polonia	35,797.50	3,758,902.06	13,710.00	2,006,864.64	17,835.00	2,698,381.52
Canada	70,777.50	7,109,408.81	40,125.00	5,277,787.50	39,712.50	5,716,162.50
Slovakia	5,250.00	566,812.50	2,895.00	318,488.25	4,620.00	697,448.25
Noruega	1,000.50	117,608.78	750.00	88,200.00	19,999.50	3,100,709.70
Taiwan			1,125.00	131,175.00	1,875.00	257,512.50
Irlanda	2,625.00	299,625.00	3,375.00	558,937.50	4,125.00	520,650.00
Marruecos	1,875.00	193,556.25	2,250.00	304,237.50	5,775.00	774,176.26
Hungria	375.00	33,712.50			4,570.50	602,915.63
Hong Kong	375.00	42,825.00			5,625.00	680,268.75
Arabia Saudita					1,173.91	111,169.28
Australia	2,250.00	230,700.00	1,912.50	335,795.63	2,062.50	311,898.75
Siria					390.00	62,712.00
Latvia			375.00	42,281.25		
China					6,375.00	866,962.50
Checoslovaquia			11,002.50	1,266,677.63	6,900.00	1,098,127.50
Sud Africa			5,250.00	680,737.50	10,005.00	1,402,143.01
Czechian	27,000.00	2,960,475.00				
Singapur	1,500.00	165,150.00	1,500.00	203,081.25	1,875.00	270,543.75
Jordania					2,887.50	482,947.50
Egipto	375.00	41,868.75	1,500.00	203,775.00	1,500.00	265,425.00
Letonia	375.00	37,443.75				
Total	2,679,568.64	278,415,751.16	2,380,741.52	324,588,424.29	2,999,315.41	444,253,844.91



INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

Pais de Destino	Cosecha 98-99		Cosecha 99-00	
	Volumen	Valor US\$	Volumen	Valor US\$
Estados Unidos	549,373.50	53,596,247.57	1,022,418.07	95,281,938.69
Alemania	632,233.50	63,051,905.60	783,688.50	71,373,743.29
Japon	294,798.00	29,748,699.42	368,612.11	35,727,882.15
Italia	194,362.50	19,525,169.31	230,686.50	21,879,943.27
Holanda	100,152.00	9,964,468.26	211,188.00	19,803,570.12
Belgica	127,725.00	12,838,058.72	208,800.00	19,015,365.55
Korea del Sur	189,577.50	18,892,311.00	185,647.50	17,754,217.56
España	173,250.00	16,228,327.86	165,525.00	14,384,887.99
Francia	106,425.00	10,859,649.96	132,112.50	12,466,029.49
Suiza	48,322.50	4,800,472.51	61,455.00	5,748,420.43
Dinamarca	37,200.00	3,724,926.78	50,439.00	4,712,903.42
Finlandia	55,687.50	5,678,411.28	46,762.50	4,558,755.76
Portugal	43,387.50	4,330,065.04	40,725.00	3,721,531.94
Inglaterra	53,400.00	5,398,433.45	40,612.50	3,834,440.69
Suecia	19,612.50	1,896,615.00	33,225.00	3,086,071.88
Republica Checa	2,250.00	126,843.75	28,650.00	1,542,173.89
Austria	2,325.00	230,936.26	22,762.50	2,040,740.64
Israel	10,132.50	1,010,261.89	16,435.78	1,318,713.25
Polonia	4,125.00	436,968.75	15,525.00	1,395,330.00
Canada	37,452.00	3,788,010.60	12,910.50	1,315,652.11
Slovakia			9,120.00	804,428.25
Noruega			7,012.50	690,318.76
Taiwan	1,125.00	102,843.75	6,568.50	600,181.05
Irlanda	2,625.00	263,006.25	5,100.00	462,802.50
Marruecos	4,650.00	464,951.26	4,650.00	451,766.26
Hungria	19,650.00	1,850,872.50	2,700.00	251,370.00
Hong Kong	750.00	72,600.00	2,662.50	234,568.13
Slovenia	375.00	41,418.75	2,475.00	218,047.50
Arabia Saudita	391.50	38,034.23	1,987.50	85,318.14
Australia	1,125.00	107,793.75	1,575.00	143,400.00
Nicaragua			1,226.00	30,650.00
Rumania			825.00	68,227.50
Siria	391.30	37,370.11	766.28	52,686.38
Latvia			412.50	31,020.00
China	5,775.00	577,567.50	375.00	41,718.75
Rusia	412.50	43,023.75	375.00	34,500.00
Baherin	0.00	0.00	375.00	33,075.00
Nueva Zelandia	375.00	40,537.50		
Sud Africa	397.50	41,081.63		
Total	2,720,246.80	269,853,609.62	3,726,386.74	345,196,390.34

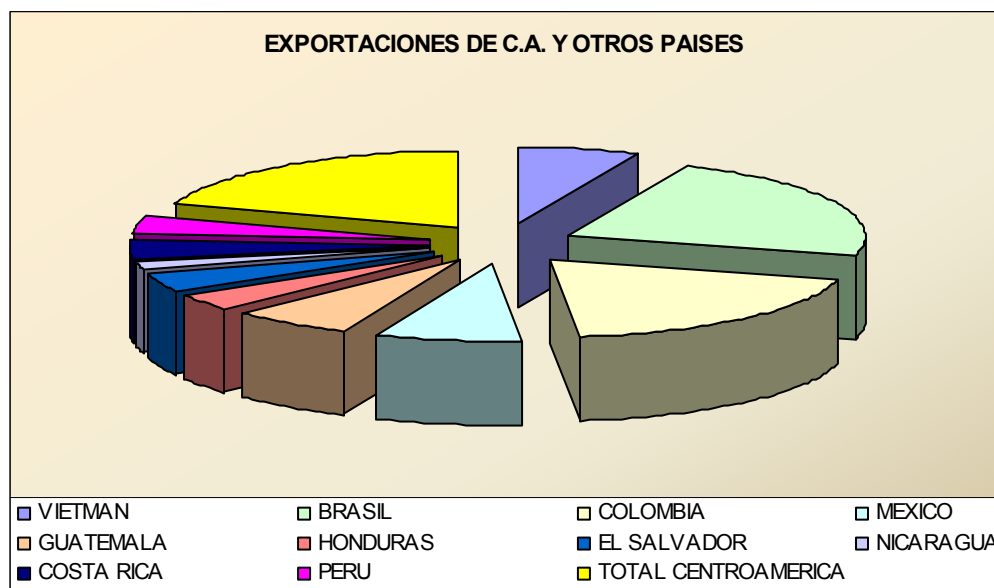


INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

Informe de Cierre de Cosecha 1999-2000

EXPORTACIONES DE CENTRO AMERICA Y OTROS PAISES

PAIS	95-96	96-97	97-98	98-99	99-2000
VIETMAN	3.7	5.4	6.6	6.66	10.85
BRASIL	12.6	18.5	16.0	22.9	18.7
COLOMBIA	10.7	11.1	10.9	10.3	9.03
MEXICO	4.5	4.3	3.9	4.1	5.13
GUATEMALA	3.7	4.2	3.9	4.58	4.89
HONDURAS	2.0	1.8	2.3	2.3	2.86
EL SALVADOR	2.2	2.8	1.9	1.83	2.47
NICARAGUA	0.9	0.7	0.9	0.9	1.28
COSTA RICA	2.4	2.0	2.2	2.15	2.22
PERU	2.0	1.7	1.7	2.20	2.15
TOTAL CENTROAMERICA	11.2	11.5	11.2	11.8	13.72
TOTAL CENTROAMERICA MEXICO Y PERU	17.7	17.5	16.8	18.1	21.01
EXPORTACIONES TOTALES	75.01	82.09	76.3	83.8	88



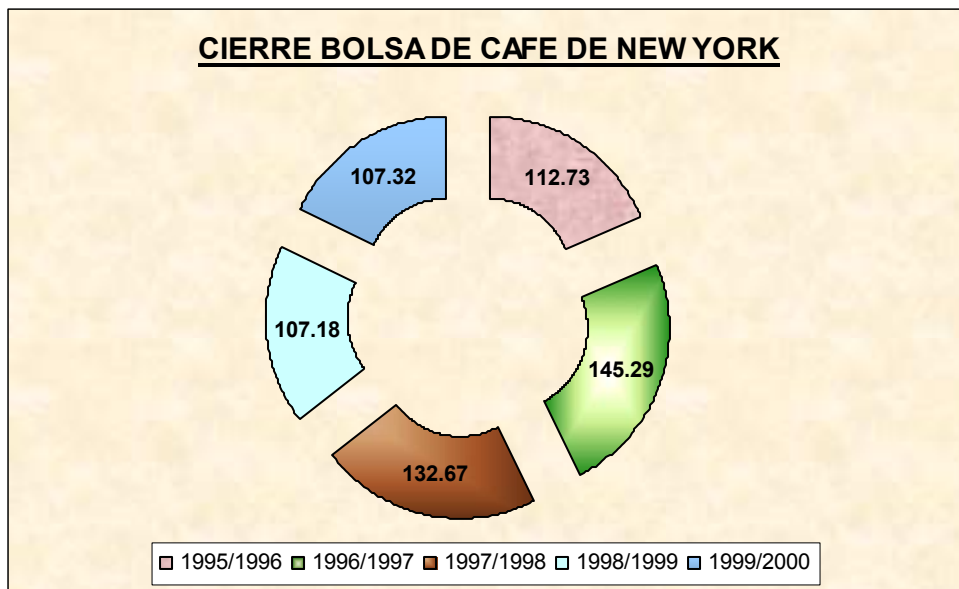


INSTITUTO HONDUREÑO DEL CAFÉ
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**PRECIO PROMEDIO ANUAL BOLSA DE CAFÉ Y AZUCAR DE
NEW YORK**

COSECHA	PRECIO PROMEDIO EN US\$
1995/1996	112.73
1996/1997	145.29
1997/1998	132.67
1998/1999	107.18
1999/2000	107.32





INSTITUTO HONDUREÑO DEL CAFÉ (IHCAFE)

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INGRESOS GENERADOS FONDO CAFETERO NACIONAL

EXPORTADOR	COSECHA 95-96	COSECHA 96-97	COSECHA 97-98	COSECHA 98-99	COSECHA 99-00
BECAMO	5,206,726.15	11,456,034.12	34,109,095.15	18,786,152.53	19,409,641.01
EXPOCAFE	6,090,856.19	5,674,975.40	16,286,858.78	11,526,851.47	7,536,140.01
COEX DE HOND.	5,065,340.98	12,504,060.49	17,276,882.66	11,080,868.34	7,129,070.64
MOLINOS DE HOND.	8,255,300.88	15,786,793.96	17,706,733.17	10,584,787.60	6,815,270.80
SOGIMEX	4,808,841.87	10,893,027.48	16,351,007.10	6,138,993.62	6,275,294.83
INAGINSA	3,571,640.16	9,063,502.20	9,043,811.87	6,400,387.27	5,330,987.93
INCARSA			66,910.87	4,491,453.52	4,424,705.80
OROCAFE				2,063,459.87	3,730,341.62
COHONDUCAFE					3,134,136.54
COHMASA			6,567,313.62	1,770,194.52	2,995,965.52
AHPROCAFE	1,710,813.64	6,446,765.98	7,126,695.55	3,191,372.13	2,846,595.35
EXCOSA	2,902,946.11	2,709,165.55	7,176,245.98	4,415,484.35	2,802,505.75
HAWIT	13,361,083.08	18,092,169.59	22,564,079.52	13,929,818.66	2,397,547.90
CADEXSA	1,762,614.11	13,255,187.27	8,092,273.72	3,435,749.88	2,254,369.01
C.C.C.H.				877,501.64	2,235,297.74
EXPOZEL	2,457,170.14	3,302,736.33	5,139,918.37	3,186,023.25	2,222,630.72
BEMEX	1,441,230.78	13,762,362.75	16,225,518.91	2,536,388.26	1,628,758.52
EXCAFE	2,121,201.35	4,183,736.02	10,272,879.12	94,193.70	1,322,139.69
EXPROCCI				1,142,728.96	1,168,303.84
CACTRIL	1,349,110.43	2,166,626.12	3,626,599.06	963,362.30	1,069,847.21
LUIS KAFIE	803,847.96	570,294.41	1,467,022.18	1,551,144.28	1,015,393.35
FINHSA	1,553,873.79	1,949,558.10	4,629,414.41	1,998,439.06	872,764.62
AGRONORTE	2,320,059.04	5,949,606.21	2,021,654.00	724,105.92	823,687.38
CAFECON	617,020.25	1,765,845.71	1,665,728.95	1,054,500.55	718,586.58
COPROCAFE	981,066.36	4,456,781.11	4,097,487.92	963,583.95	574,398.50
BEMORO			2,373,272.43	152,834.39	521,753.39
EXCAMAR					460,525.43
ANDARA FLORES		153,323.74	614,221.40	82,093.44	423,997.36
BERMEJO	2,636,653.86	2,518,563.26	7,795,507.75	2,254,901.60	386,498.48



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EXPORTADOR	COSECHA 95-96	COSECHA 96-97	COSECHA 97-98	COSECHA 98-99	COSECHA 99-00
EXPORMEN	275,913.51	1,552,739.45	1,555,414.30	275,995.06	229,266.46
COMARCA	1,913,860.07	626,844.76	2,494,501.34	143,246.83	170,137.73
ECASSA	891,423.68	1,315,702.36	2,222,322.74	23,813.66	155,070.57
CECSA	14,210.58	533,567.91			116,219.77
EXPOCASA	151,950.14	314,167.21	877,481.94	145,623.13	97,758.89
CARMEN DE HAM		8,236.75	33,920.89		13,725.47
MAX. D. QUEZADA	28,367.82	44,503.18		15,070.95	10,660.65
PRUNSA		39,981.30			9,843.75
SAN JOSE	259,601.43	7,682,086.23	198,659.35	161,480.18	9,706.20
BEMERENSA	6,052,594.05	16,575,275.78	22,820,688.88	322,436.00	
BEMESA	267,559.46	44,173.46	43,558.61		
BENEFICIO HAWIT			1,940,295.83	2,119,698.17	
ESMERALDA	2,663,171.12	7,285,039.77			
EXPORNOCCI	761,478.94	3,095,909.01	3,168,195.88		
EXSA				94,109.84	
JOPAFER	1,918,028.70	3,616,379.65	2,106,986.05		
PROCAHSA	351,596.60	45,279.51	21,309.98		
SAN PEDRO	2,418,493.85	6,388,017.58	7,608,173.61	20,089.93	
SANTA ELENA	1,145,970.89	2,228,702.35	474,624.16		
UNICAFE	674,747.37	3,325,305.26	6,804,557.66		
ACODELCA		3,859,969.28	10,028,683.01		
BENABASA			860,356.37		
CONCAFE	12,959.10	153,537.52			
CORCASA	12,959.10	116,083.80			
EXIMHSA	6,786,533.86	15,492,815.56	5,072,147.83	19,610.21	
EXPASA	384,347.60		40,867.40		
PROCASOL	1,379,418.84	724,631.25	825,282.81		
UNIOCOOP		30,193.07			
TOTALES	97,382,583.84	221,760,257.80	291,495,161.13	118,738,549.02	93,339,545.01